



MITSUI KINZOKU

(Mitsui Mining & Smelting Co., Ltd. TSE5706)

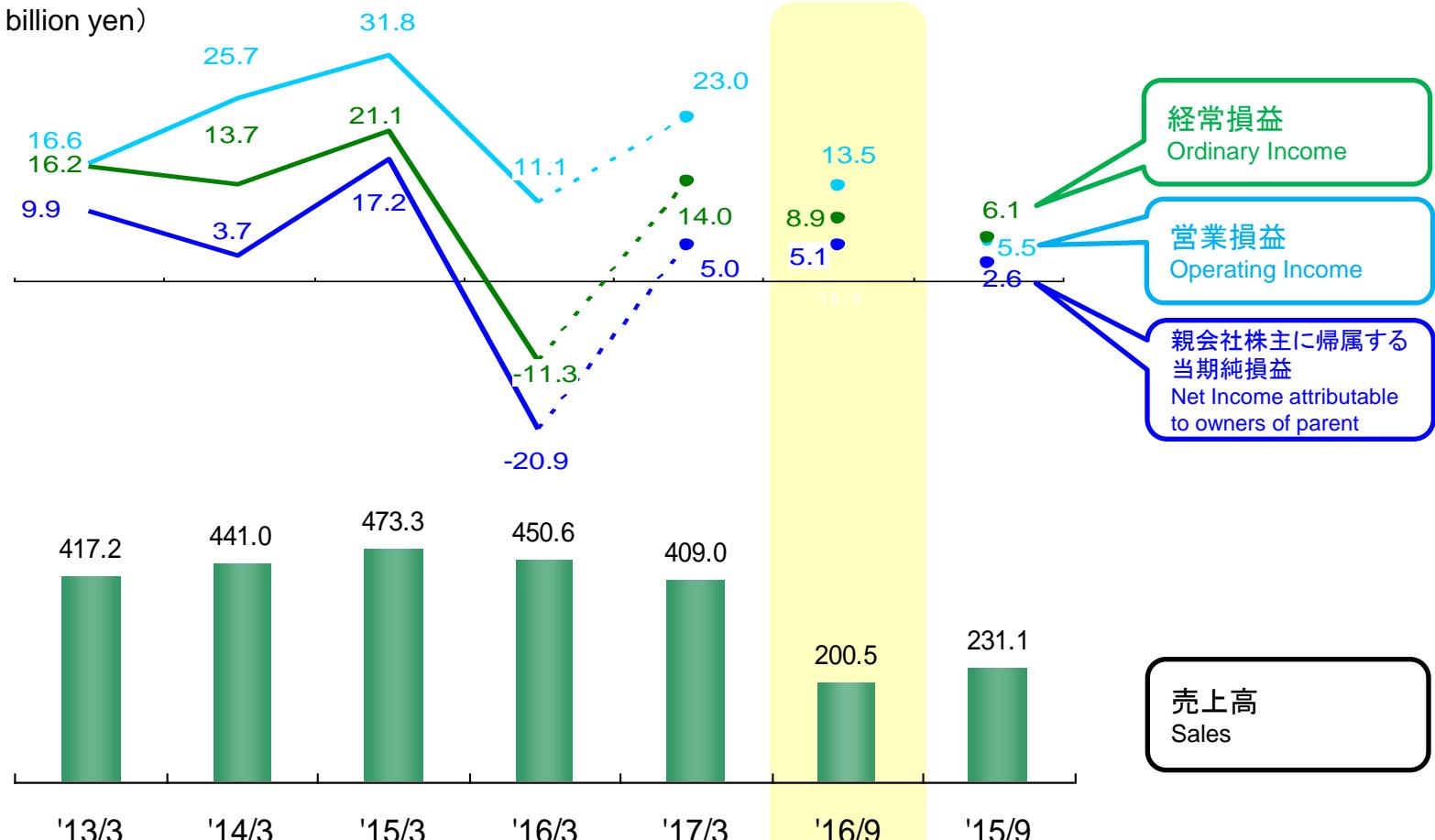
FY2016 Q2 Results & FY2016 Forecast

November 8, 2017

売上高・損益

Sales and Earnings

(単位:十億円 billion yen)



1株当たり配当
Dividend per share

¥3 ¥4 ¥6 ¥6 ¥6

連結配当性向
Dividend payout ratio

17.3% 62.4% 19.9% — 68.5%

11/8現在予想
Forecast as of Nov. 8

損益計算書

Statements of income



(単位:十億円 billion yen)

	実績 Results			通期見通し Forecast				
	'16/Q1-2	'15/Q1-2	増減 Change	2016 今回予想 Forecast as of Nov. 8	2015	増減 Change	2016 5/11 予想 Forecast as of May.11	増減 Change
売上高 Net Sales	200.5	231.1	-30.6 -13.2%	409.0	450.6	-41.6 -9.2%	433.0	-24.0 -5.5%
売上原価 Cost of sales	163.3	202.1	-38.7	-	-	-	-	-
売上総利益 Gross Profit	37.1	29.0	8.1 28.0%	-	-	-	-	-
販売費・管理費 SG&A expenses	23.6	23.5	0.1	-	-	-	-	-
営業利益 Operating Income	13.5	5.5	8.0 146.2%	23.0	11.1	11.9 106.5%	21.0	2.0 9.5%
営業外収支 Non-operating income/expenses-net	-4.6	0.6	-5.2	-9.0	-22.4	-4.4	-7.0	-2.0
経常利益 Ordinary Income	8.9	6.1	2.9 47.6%	14.0	-11.3	25.3	14.0	0.0 0.0%
特別損益 Extraordinary profit/losses-net	-1.3	0.2	-1.5	-2.5	-1.3	-1.2	-2.9	0.4
税引前利益 Net Income before income taxes	7.6	6.2	1.4 22.2%	11.5	-12.6	24.0	11.1	0.4 3.5%
税金費用・非支配株主帰属利益 Income taxes & Net income attributable to non-controlling interests	2.5	3.6	-1.1	6.5	8.4	-1.9	7.1	-0.6
親会社株主に帰属する当期純利益 Net Income attributable to owners of parent	5.1	2.6	2.5 96.5%	5.0	-20.9	25.9	4.0	1.0 25.0%

事業セグメント別内訳

Segment Information by Business

(単位:十億円 billion yen)



	上期 1st half			下期 2nd half			通期 FY		
	2016	2015	増減 Change	2016 (予想) forecast	2015	増減 Change	2016 (予想) forecast	2015	増減 Change
■売上高 Sales									
機能材料 Engineered Materials	70.6	73.6	-3.0 -4.1%	67.1	70.5	-3.4 -4.8%	137.7	144.1	-6.4 -4.4%
金属 Metals	59.2	70.0	-10.7 -15.3%	66.7	59.8	6.8 11.4%	125.9	129.8	-3.9 -3.0%
自動車部品 Automotive Parts and Components	54.6	55.1	-0.5 -1.0%	49.6	59.3	-9.7 -16.4%	104.2	114.4	-10.2 -9.0%
関連 Affiliates Coordination	49.2	51.8	-2.6 -5.0%	67.8	55.4	12.4 22.3%	117.0	107.2	9.8 9.1%
調整額 Adjustment	-33.2	-19.4	-13.8	-42.6	-25.6	-17.0	-75.8	-45.0	-30.8
連結 Consolidated	200.5	231.1	-30.6 -13.2%	208.5	219.5	-10.9 -5.0%	409.0	450.6	-41.6 -9.2%
■経常利益 Ordinary Income									
機能材料 Engineered Materials	6.0	-0.2	6.2 -	3.2	3.9	-0.7 -18.7%	9.2	3.8	5.4 144.0%
金属 Metals	0.7	3.3	-2.6 -78.9%	-2.0	-3.7	1.7	-1.3	-0.4	-0.9
自動車部品 Automotive Parts and Components	2.7	2.0	0.7 36.5%	2.6	3.4	-0.8 -24.9%	5.3	5.4	-0.1 -2.1%
関連 Affiliates Coordination	1.4	1.2	0.2 15.2%	2.8	2.1	0.7 32.9%	4.2	3.3	0.9 26.4%
調整額 Adjustment	-1.9	-0.3	-1.6	-1.5	-23.1	21.6	-3.4	-23.4	20.0
連結 Consolidated	8.9	6.1	2.9 47.6%	5.1	-17.3	22.4	14.0	-11.3	25.3

四半期売上高および利益推移

Quarterly sales and incomes

(単位:十億円 billion yen)

	'15/Q1	'15/Q2	'15/Q3	'15/Q4	'16/Q1	'16/Q2	Q2増減 (前年比) YonY	Q2増減 (前Q比) QonQ
■ 売上高 Sales								
機能材料 Engineered Materials	36.7	36.8	35.2	35.3	35.4	35.2	-1.7	-0.3
金属 Metals	36.2	33.7	28.6	31.2	27.5	31.8	-1.9	4.3
自動車部品 Automotive Parts & Components	27.6	27.5	27.8	31.5	27.4	27.2	-0.3	-0.3
関連 Affiliates Coordination	25.7	26.1	27.5	28.0	21.7	27.5	1.4	5.7
調整額 Adjustment	-9.8	-9.6	-11.7	-13.9	-13.4	-19.8	-10.2	-6.3
連結 Consolidated	116.6	114.5	107.4	112.1	98.7	101.8	-12.7	3.2
■ 営業利益 [a]								
Operating Income	5.2	0.3	2.0	3.6	7.0	6.5	6.2	-0.5
うち棚卸資産在庫要因 [b]	-2.3	-6.7	-3.8	-2.8	0.9	0.0	6.7	-0.9
Of which amounts impacted by inventory valuation								
[a] - [b]	7.5	7.0	5.8	6.4	6.1	6.5	-0.5	0.4
■ 経常利益								
機能材料 Engineered Materials	0.8	-1.0	1.8	2.2	3.7	2.3	3.3	-1.5
金属 Metals	3.9	-0.6	-2.6	-1.0	1.1	-0.4	0.2	-1.5
自動車部品 Automotive Parts & Components	1.3	0.7	1.3	2.1	1.4	1.3	0.6	-0.1
関連 Affiliates Coordination	0.6	0.6	1.0	1.1	0.3	1.1	0.5	0.8
調整額 Adjustment	-0.4	0.2	-19.3	-3.9	-0.7	-1.2	-1.3	-0.5
連結 Consolidated	6.3	-0.2	-17.9	0.5	5.8	3.1	3.3	-2.7
■ 親会社株主に帰属する 当期純利益								
当期純利益	4.3	-1.7	-18.9	-4.6	3.7	1.0	2.7	-2.7

Net income attributable to owners of parent

営業利益

Operating income

(単位:十億円 billion yen)

■営業利益 Operating income	'15/Q1 '15/Q2 '15/Q3 '15/Q4				'16/Q1	'16/Q2	Q2増減 前Q比		'16/Q3- Q4 Forecast	'15/Q3- Q4	増減 Difference
	16Q2-' 15Q2	16Q2-' 16Q1									
機能材料 Engineered materials	0.4	0.2	1.5	2.0	4.2	2.6	2.4	-1.6	3.3	3.5	-0.2
金属 Metals	3.2	-1.1	-1.7	2.0	2.1	2.7	3.8	0.6	3.3	0.3	3.0
自動車部品 Automotive Parts & Components	1.2	0.6	1.2	2.0	1.4	1.6	0.9	0.1	2.5	3.3	-0.8
関連 Affiliated Coordination	0.4	0.6	0.9	1.2	0.2	1.0	0.4	0.8	2.4	2.1	0.3
調整額 Adjustment	-0.1	0.0	0.1	-3.6	-0.9	-1.3	-1.3	-0.4	-2.0	-3.5	1.5
連結 Consolidated	5.2	0.3	2.0	3.6	7.0	6.5	6.2	-0.5	9.5	5.6	3.8

営業外・特別損益

Non-operating income/expenses and Extraordinary gains/losses

	上期 1st half			下期 2nd half			通期 FY		
	2016	2015	増減 Change	2016 (予想) Forecast	2015	増減 Change	2016 (予想) Forecast	2015	増減 Change
金利収支 Interest income - net	-0.6	-0.7	0.1	-0.7	-0.8	0.1	-1.4	-1.5	0.2
受取配当金 Dividend income - net	1.2	0.8	0.4	0.2	0.6	-0.4	1.4	1.4	-0.0
持分法投資損益 Equity in gains/losses	-4.2	1.0	-5.2	-4.3	-23.4	19.1	-8.5	-22.4	13.9
銅価格 Cu price(¢ /lb)	(216 ¢)	(256 ¢)	(-41 ¢)	(210 ¢)	(217 ¢)	(-7 ¢)	(213 ¢)	(237 ¢)	(-24 ¢)
亜鉛価格 Zn price (\$/t)	(\$2,084)	(\$2,019)	(\$65)	(\$2,300)	(\$1,643)	(\$657)	(\$2,192)	(\$1,831)	(\$361)
その他 Other	-1.0	-0.5	-0.5	0.5	0.6	-0.1	-0.5	0.1	-0.6
営業外損益 計 Non-operating income/expenses	-4.6	0.6	-5.2	-4.4	-23.0	18.6	-9.0	-22.4	13.4
固定資産除売却 Loss on sale & disposal of P.P.E.	-1.2	-0.4	-0.7	-0.7	-1.1	0.4	-1.9	-1.5	-0.4
減損損失 Impairment charges on P.P.E.	-0.0	-	-0.0	-	-0.3	0.3	-0.0	-0.3	0.3
事業構造改善費用 Restructuring charges	-0.0	-	-0.0	-	-0.3	0.3	-0.0	-0.3	0.3
持分変動利益 Gain on change in equity	-	0.3	-0.3	-	0.1	-0.1	-	0.4	-0.4
その他 Other	-0.1	0.3	-0.4	-0.5	0.2	-0.6	-0.6	0.5	-1.1
特別損益 計 Extraordinary profit/losses - net	-1.3	0.2	-1.5	-1.2	-1.4	0.3	-2.5	-1.3	-1.2

主要製品の動向

Trends of products



			2014					2015					2016	
			Q1	Q2	Q3	Q4	FY	Q1	Q2	Q3	Q4	FY	Q1	Q2
MH alloy	Volume of Sales	Index indicated based on 100 for 2014/Q1	100	95	99	82	94	93	98	117	127	109	96	85
LMO	Volume of Sales	Index indicated based on 100 for 2014/Q1	100	120	85	84	97	39	38	36	26	35	25	27
Catalysts	Volume of Sales	Index indicated based on 100 for 2014/Q1	100	121	121	124	116	115	111	116	115	114	111	116
Copper foil	Volume of Sales	t	3,010	3,130	2,640	2,680	2,865	2,240	2,620	2,280	2,580	2,430	2,680	2,870
MicroThin	Volume of Sales	Index indicated based on 100 for 2014/Q1	100	106	80	76	90	92	79	78	98	87	96	104
ITO	Volume of Sales	Index indicated based on 100 for 2014/Q1	100	99	107	92	99	102	97	101	97	99	104	117
Zinc	Volume of Production	k-t	48	58	56	60	222	53	52	48	58	210	56	59
Side door Latches	Volume of Sales	Index indicated based on 100 for 2014/Q1	100	95	105	111	103	99	105	102	118	106	114	120

在庫要因

Inventory Factors



(十億円／billion Yen)

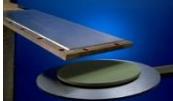
	2015							2016				
	Q1	Q2	上期 1st H	Q3	Q4	下期 2nd H	FY 2015	Q1	Q2	上期 1st H	下期 2nd H Forcst	FY 2016
機能材料 Engineered Materials	-2.9	-3.0	-5.9	-1.7	-1.3	-3.0	-8.9	-	-0.9	-0.9	-	-0.9
金属 Metals	0.6	-3.5	-2.9	-1.8	-1.4	-3.2	-6.1	1.1	1.1	2.2	-	2.2
自動車部品 Automotive Parts & Components	-	-	-	-	-	-	-	-	-	-	-	-
関連 Affiliate Coordination	-	-0.2	-0.2	-0.3	-0.1	-0.4	-0.6	-0.2	-0.2	-0.4	-	-0.4
計 Total	-2.3	-6.7	-9.0	-3.8	-2.8	-6.6	-15.6	0.9	-	0.9	-	0.9

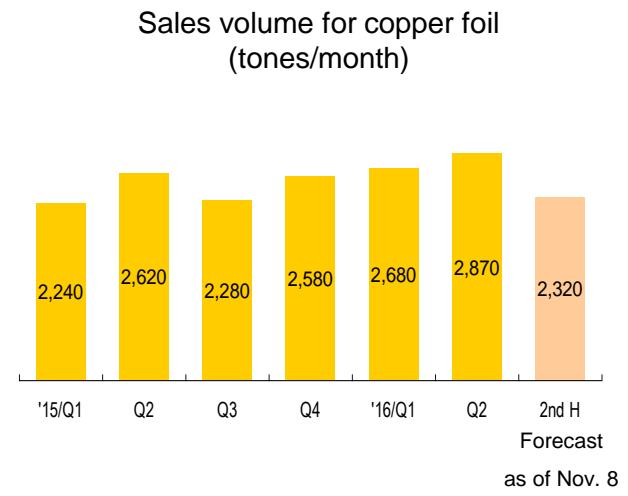
セグメントの業績(1) 機能材料

Performance by Segment – Engineered Materials

(単位:十億円 billion yen)

	2016 Q1-2	2015 Q1-2	増減 1H on 1H	2016 Q3-4 (予想) forecast	2015 Q3-4	増減 2H on 2H	2016 通期 (予想) forecast	2015 通期	増減 YonY
■売上高 Sales	70.6	73.6	-3.0	67.1	70.5	-3.4	137.7	144.1	-6.4
■営業利益 Operating income	6.8	0.6	6.2	3.3	3.5	-0.2	10.1	4.1	6.0
■経常利益 Ordinary income	6.0	-0.2	6.2	3.2	3.9	-0.7	9.2	3.8	5.4

(Engineered Material Products)		(Main Applications)
Battery Materials		<ul style="list-style-type: none"> Nickel-hydrogen batteries for hybrid cars Lithium-ion batteries
Catalysts		<ul style="list-style-type: none"> Motorcycles Automobiles
Copper Foil		<ul style="list-style-type: none"> High-Density Packaging Printed circuit board
PVD Materials (Sputtering target)		<ul style="list-style-type: none"> Flat panel displays
Engineered Powers		<ul style="list-style-type: none"> Wide range of electronic components Tonner for copier



セグメントの業績(2) 金属

Performance by Segment – Metals

(単位:十億円 billion yen)

	2016 Q1-2	2015 Q1-2	増減 1H on 1H	2016 Q3-4 (予想) forecast	2015 Q3-4	増減 2H on 2H	2016 通期 (予想) forecast	2015 通期	増減 YonY
■売上高 Sales	59.2	70.0	-10.7	66.7	59.8	6.8	125.9	129.8	-3.9
■営業利益 Operating income	4.8	2.1	2.7	3.3	0.3	3.0	8.1	2.4	5.7
■経常利益 Ordinary income	0.7	3.3	-2.6	-2.0	-3.7	1.7	-1.3	-0.4	-0.9

Metal Prices & Forex

Forecast

	'15/Q1-2	'15/Q3-4	'16/Q1-2	'16/Q3-4
Zinc \$/t	2,019	1,643	2,084	2,300
Zn (Actual) \$/t	2,229	2,195	2,016	2,205
Lead \$/t	1,829	1,711	1,796	1,900
Copper ¢ /lb	256	217	216	210
Forex US\$ yen/\$	121.9	118.42	105.2	100.0

Variance analysis

(billion yen)

	'15/Q1-2 →'16/Q1-2	'15/Q3-4 →'16/Q3-4
LME/Forex	-1.0	0.1
TC (Zinc)	-0.6	-0.4
Inventory factors	5.1	3.2
Equity in Earnings	-5.5	-0.2
Coke price	0.1	-0.7
Dividend	0.4	-0.4
Others	-1.1	0.1
Total	-2.6	1.7

セグメントの業績(3) 自動車部品

Performance by Segment – Automotive Parts & Components

(単位:十億円 billion yen)

	2016 Q1-2	2015 Q1-2	増減 1H on 1H	2016 Q3-4 (予想) forecast	2015 Q3-4	増減 2H on 2H	2016 通期 (予想) forecast	2015 通期	増減 YonY
■売上高 Sales	54.6	55.1	-0.5	49.6	59.3	-9.7	104.2	114.4	-10.2
■営業利益 Operating income	3.0	1.8	1.2	2.5	3.3	-0.8	5.5	5.1	0.4
■経常利益 Ordinary income	2.7	2.0	0.7	2.6	3.4	-0.8	5.3	5.4	-0.1

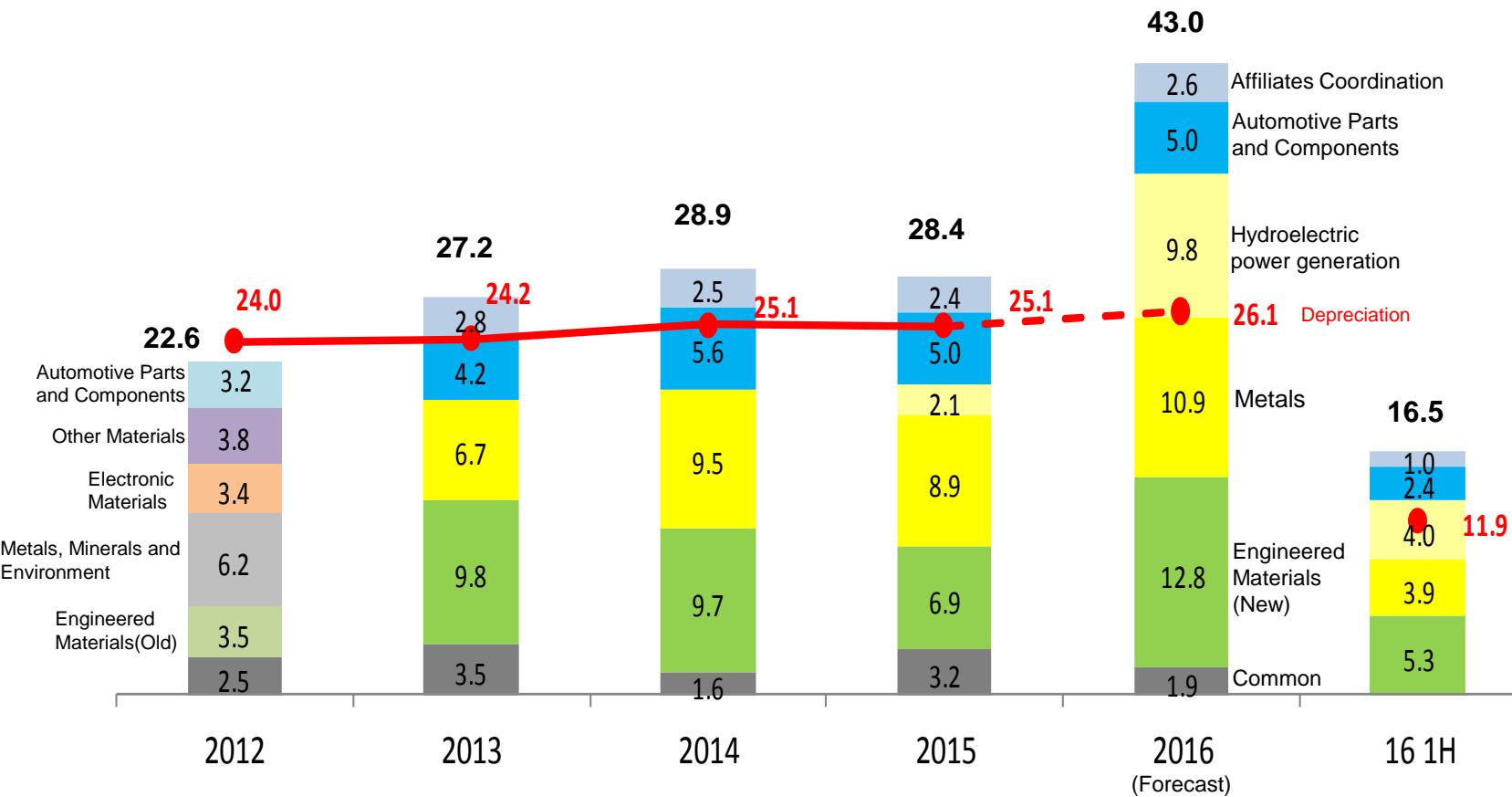
[Mitsui Kinzoku ACT]	(Main Applications)	
Automotive Parts & Components		<ul style="list-style-type: none"> Door locks for automobiles

設備投資・減価償却

CAPEX and Depreciation



(単位:十億円 billion yen)

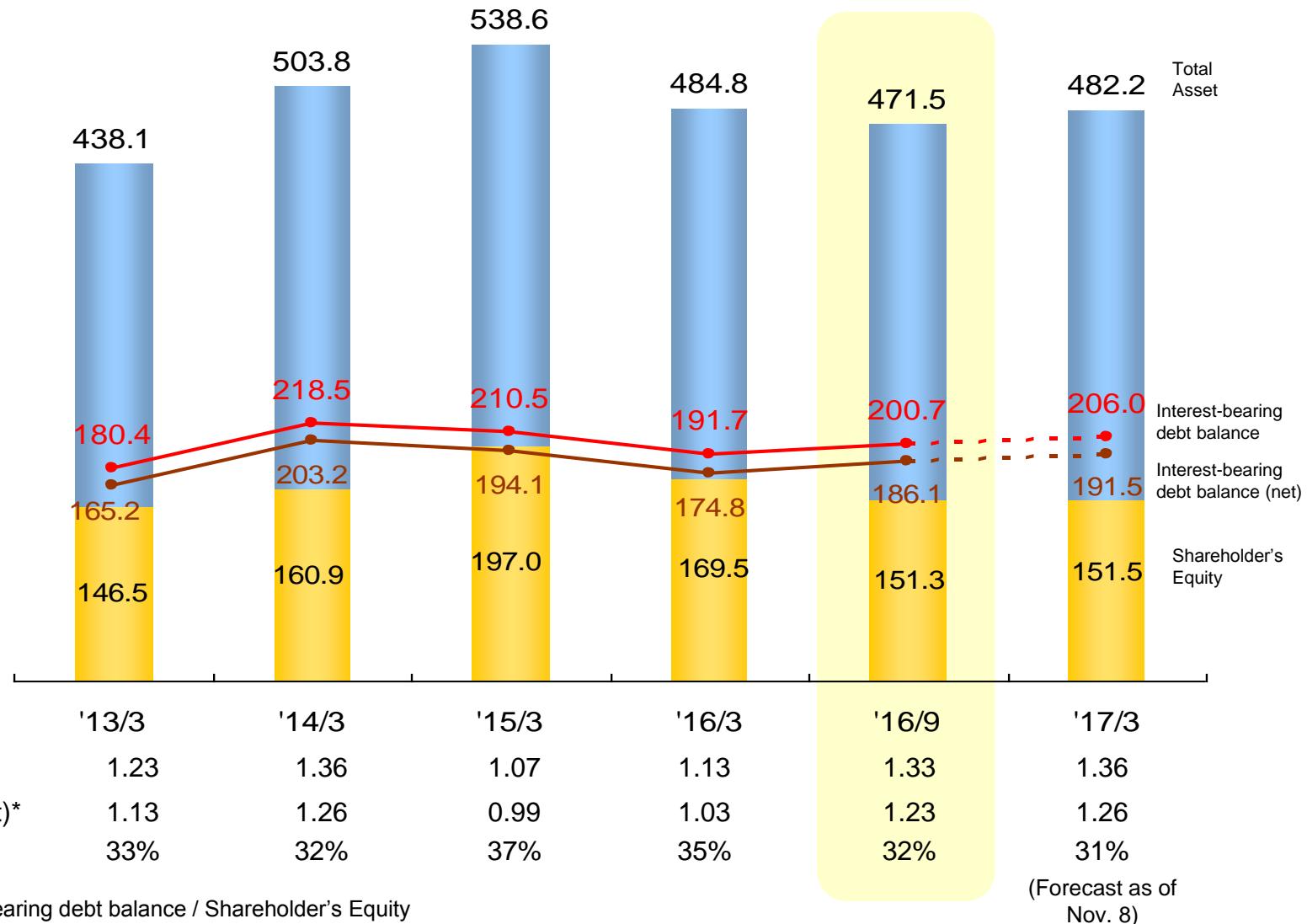


財政状態

Financial Position at Term End



(単位:十億円 billion yen)

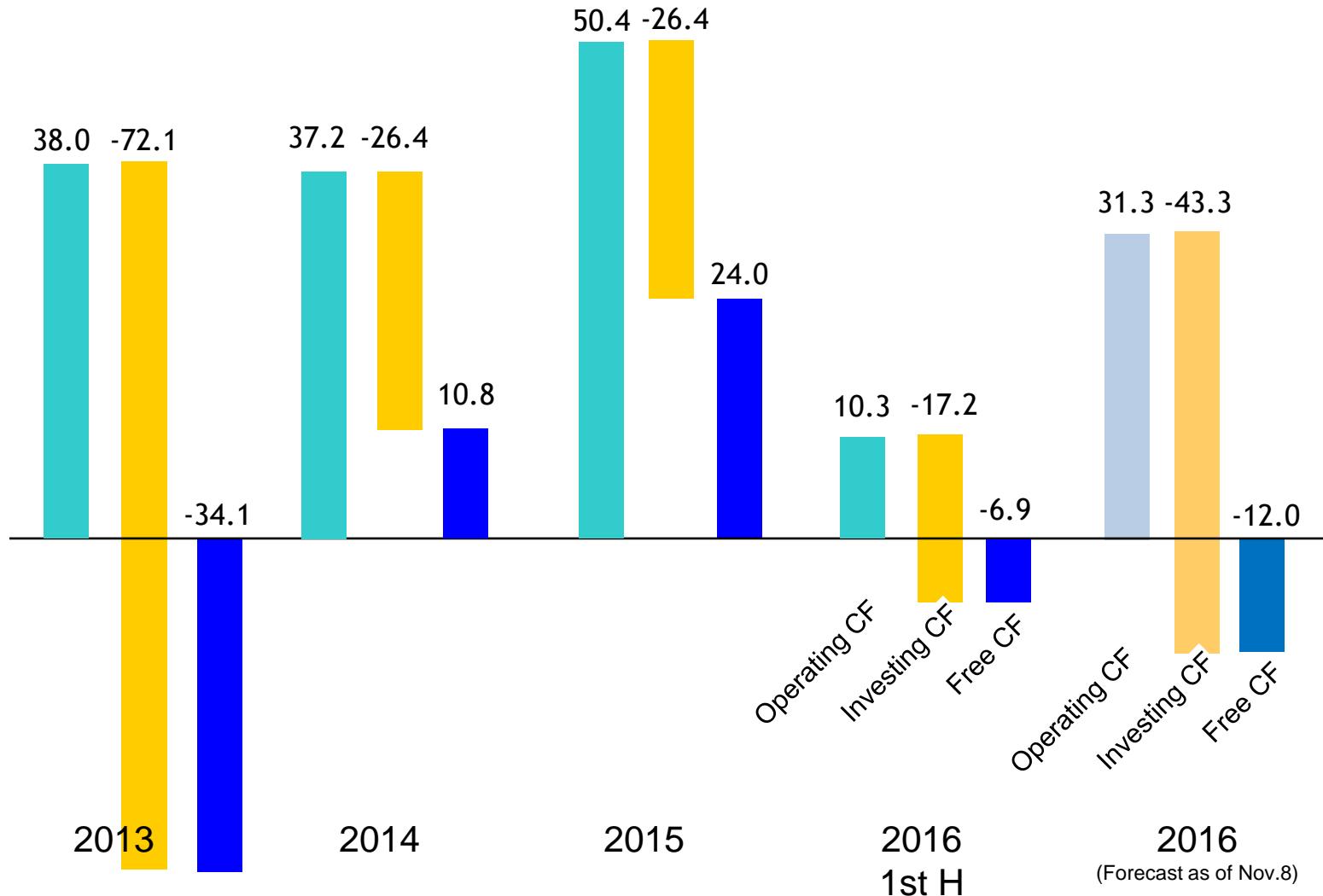


キャッシュフロー

Cash Flows



(単位:十億円 billion yen)



Caution Concerning Forward-looking Statements

Statements contained in these materials regarding forecasts of future events are qualified by various risks, both existing and unknown, and uncertainties, which may have a material impact on the actual business conditions and operational activities. Consequently, please be aware that actual performance may differ substantially from forecasts and business plans indicated herein because of various unforeseeable factors.

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Regarding latent risks which might impact forecast results and other uncertainties, some items are included in the “Business and Other Risks” section of our financial statements or our website. However, please recognize that these are just a summary rather than a comprehensive list of all possible items relating to latent risks and uncertainties.

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