

# Material for the Explanation Meeting on the Business Creation Sector

April 16, 2024

Business Creation Sector  
Mitsui Mining & Smelting Co., Ltd.



We promote the well-being of the world  
through a spirit of exploration  
and diverse technologies.



## Participants and Materials

	Name	Position
<b>Participants</b>	• YASUDA Kiyotaka, Ph.D.	Senior Executive Officer and Senior General Manager of Business Creation Sector
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	• NAKAHARA Yunosuke, Ph.D.	Director of the R&D Center, Business Creation Sector
	• SUZUOKA Kenji, Ph.D.	General Manager, SE Business Promotion Unit
	• FUJII Joji	General Manager, HRDP Business Promotion Unit
	• ANAI Kei	General Manager, AST Business Promotion Unit
	Topic	Document pages
<b>Materials</b>	• Overview of the Business Creation Sector	PP. 2 to 6
	• [A-SOLID®], a Solid Electrolyte Business for All-Solid-State Batteries	PP. 7 to 13
	• [HRDP®] Specialty Carrier Business for Next Generation Semiconductor Packaging	PP. 14 to 17
	• Cu Sinter Paste Business	PP. 18 to 19
	• CO <sub>2</sub> Capture and Reuse Business (R&D Center Case Studies)	PP. 20 to 23
	• Owned Media “M-Lab” (Web Marketing & Open Innovation)	P. 24
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# Positioning of the Business Creation Sector

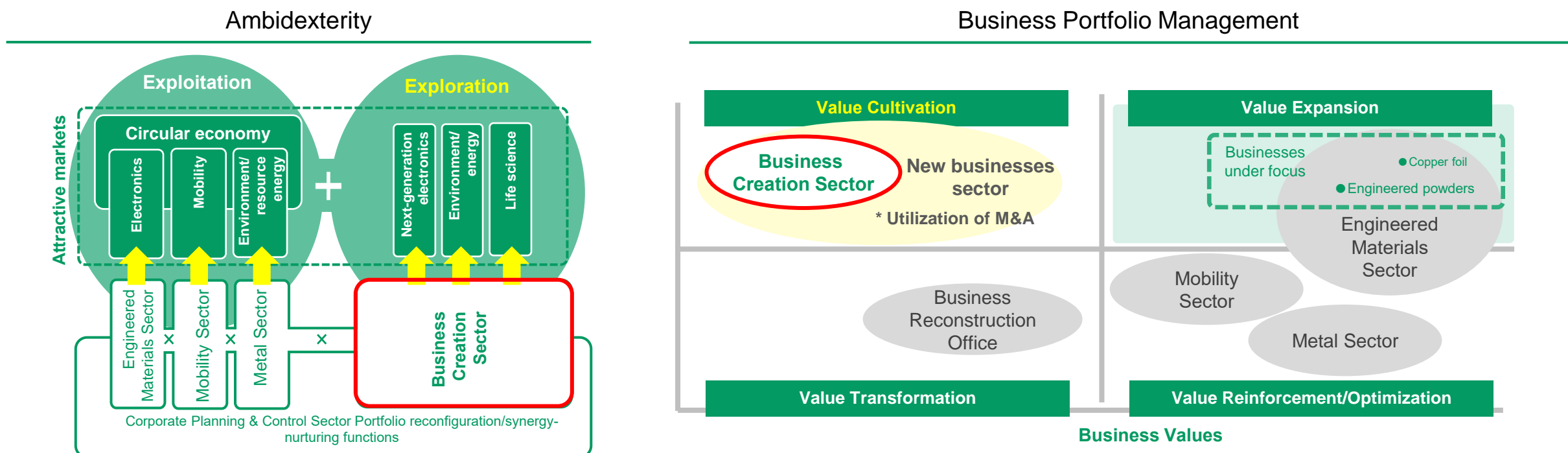
## Company purpose

We promote the well-being of the world through a spirit of exploration and diverse technologies.

## Sector mission

To be a “source” of the well-being of the world. Three sentiments behind our mission: (1) Our company is a source of resolving issues to make the earth smile ≈ a starting point; (2) our sector is a source of company-wide businesses; and (3) the foundation of our competitive advantage is the intelligence of the source (material).  
 This is a sector of “Exploration” within Ambidexterity\*, with priority allocation of management resources as a “Value Cultivation” sector within business portfolios.

## Positioning of the Business Creation Sector

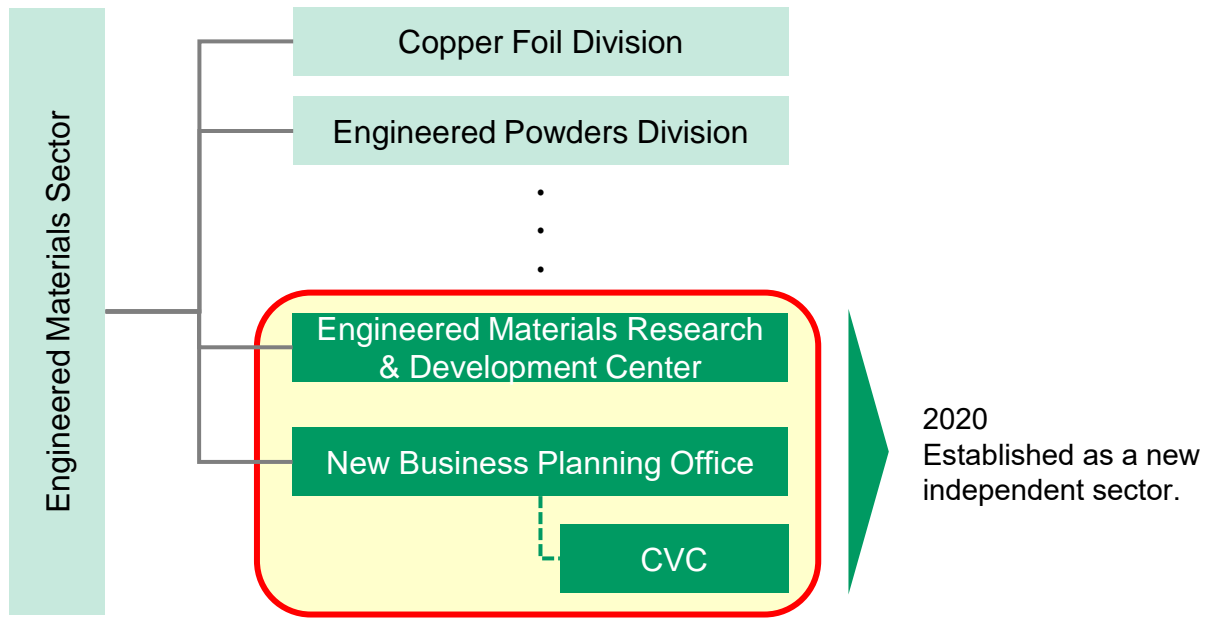


\* A concept of ongoing innovation and survival by implementing both Exploitation, the continuous pursuit of existing businesses, and Exploration, the development of new businesses.

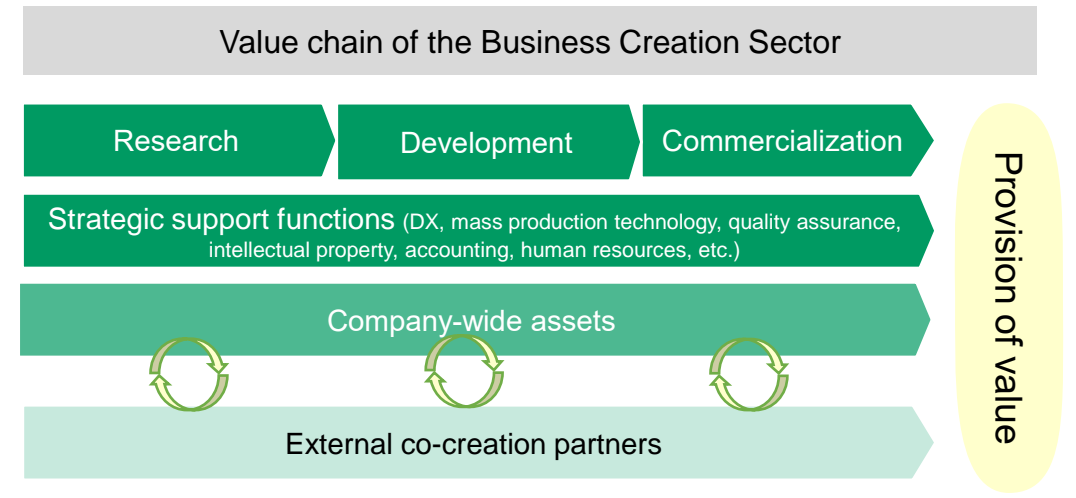
# History and Organization of the Business Creation Sector

In 2020, the Engineered Materials Research & Development Center and the New Business Planning Office under the Engineered Materials Sector were spun off into a new independent sector. This new organization is autonomous and self-propelled, and handles everything from research and development to commercialization, having the internal strategic support functions necessary for business creation.

## History of the Business Creation Sector



## Organization Features

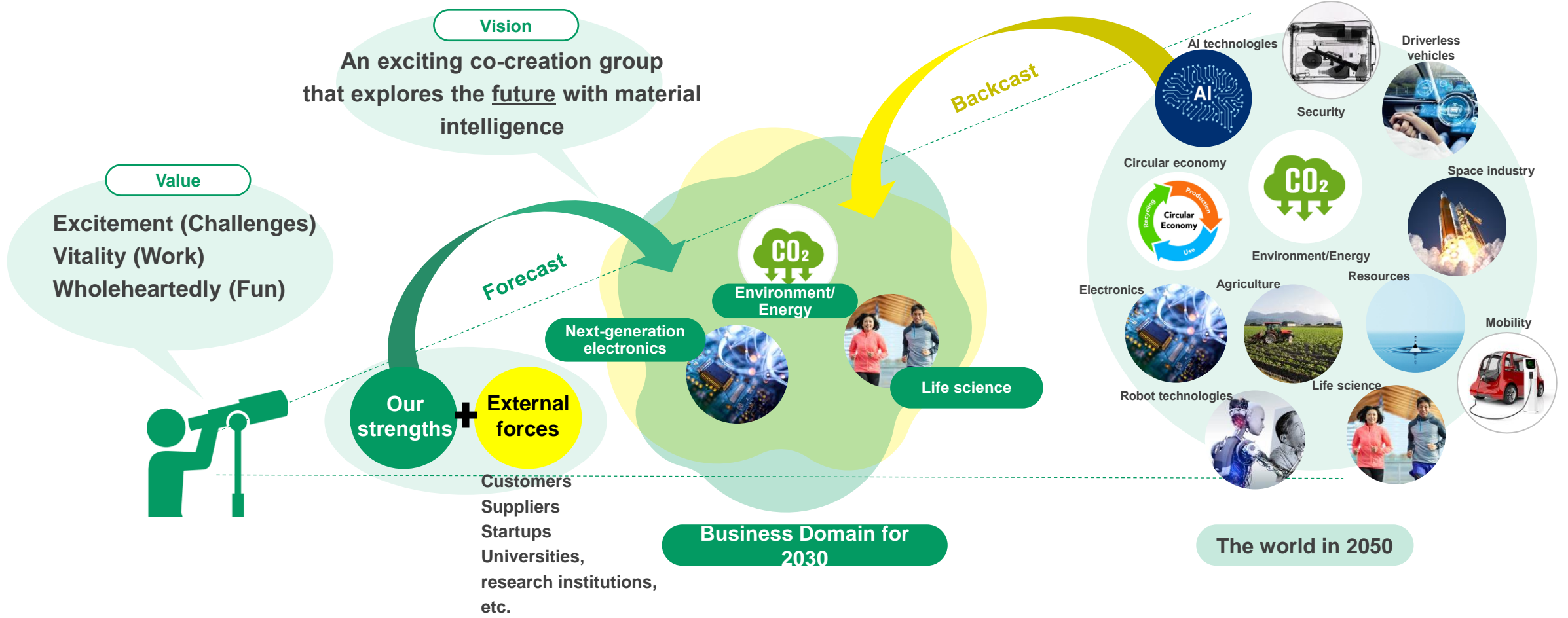


- (1) An autonomous, self-propelled organization
  - Handling of everything from R&D to commercialization
  - With strategic support functions for DX, mass production technology, quality assurance, IP, etc.
- (2) A “market co-creation-type” business entity
  - Creation of new markets with external co-creation partners\*  
The sector operates CVC for organic links with external assets.

\* Customers, universities, research institutions, suppliers, startups, equipment and complementary goods manufacturers

# Vision, Value, and Business Domain of the Business Creation Sector

We create markets one after another by leveraging our strengths and external forces. Our business domain for 2030 are “Environment/Energy,” “Next-generation Electronics,” and “Life Science.”





# Year 2030 Goals and Major Policies of the Business Creation Sector

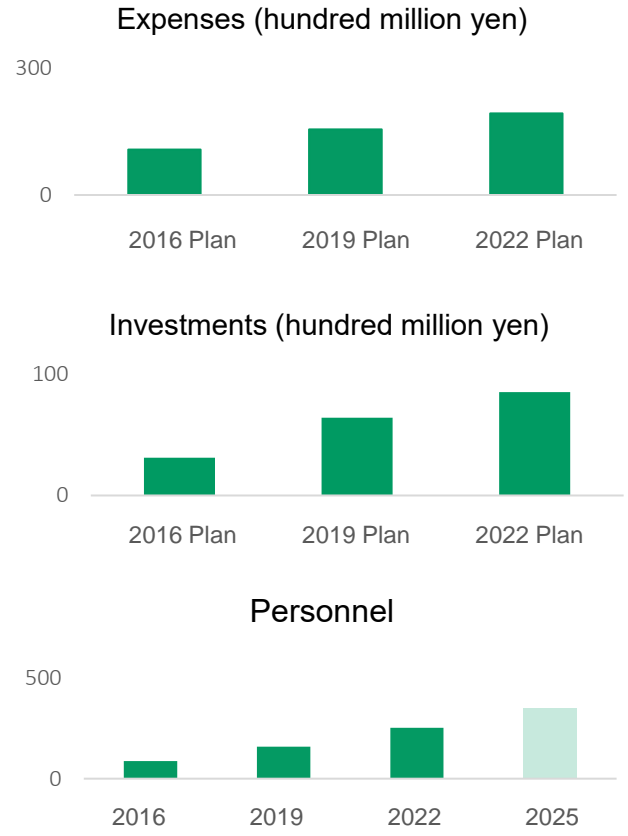
We will actively invest management resources toward the goal of contributing to profits of 10 billion yen\* or more in 2030 from our new business themes.

## Major Policies of the Business Creation Sector

### Policies

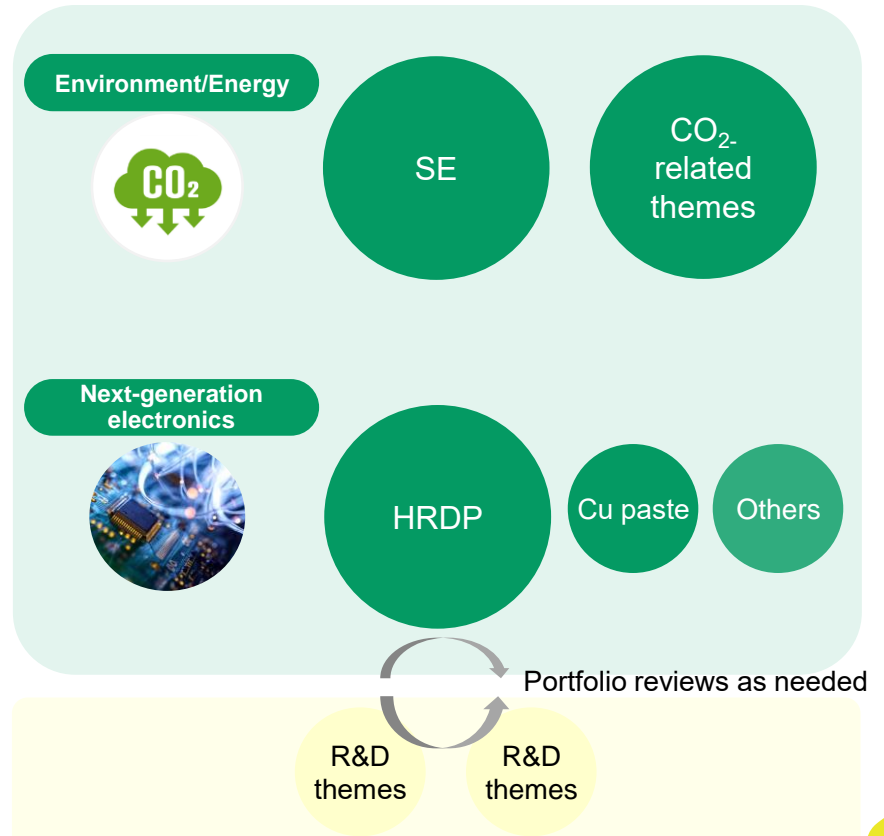
- (1) Reinforcement of our R&D strengths
  - Increase the number of R&D personnel.
  - Promote DX application.
  - Promote external collaboration.
- (2) Reinforcement of commercialization promotion
  - Increase the number of personnel for commercialization promotion.
  - Implement strategic investments.
- (3) Enhancement of strategic support functions
  - Reinforce strategic support functions for production process development, IP, quality assurance, etc.
- (4) Reinforcement of sector competitiveness
  - Promote the spread of MVV.
  - Enhance human capital.
    - Boost engagement.
    - Nurture global human resources, etc.

### Management Resources



## Year 2030 Goals

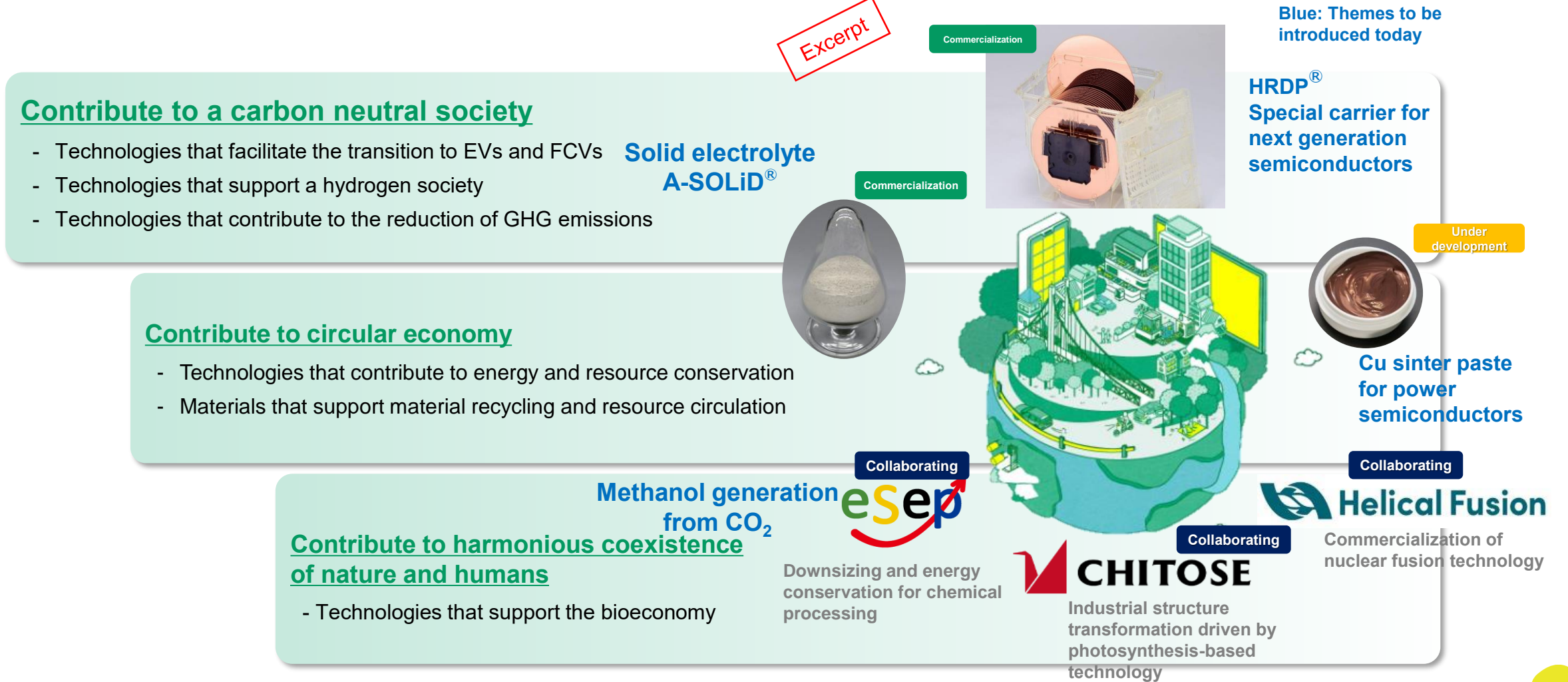
Profit contribution > 10 billion yen



\* The levels of R&D activities are deliberated on a case-by-case basis within the framework of company-wide management asset allocation.

## Concrete Case Studies (Cases Studies in the Environmental/Energy Sector)

To realize the well-being of the world, we are promoting a vast number of themes based on keywords such as a “carbon neutral society,” “recycling-oriented society,” and “society in harmony with nature.”





## Project Overview

Year 2030  
vision

Contribute to realizing a decarbonized society through all-solid-state batteries and become the leading company for solid electrolytes.

### Product Overview

#### Next-generation batteries: All-solid-state batteries

Safer and more comfortable  
electric vehicles (EVs)

Expansion of potential battery  
uses by increasing  
environmental adaptability  
(high/low temperatures, etc.)

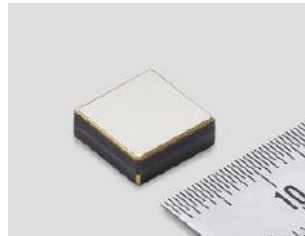


Photo provided by Maxell,  
Ltd.



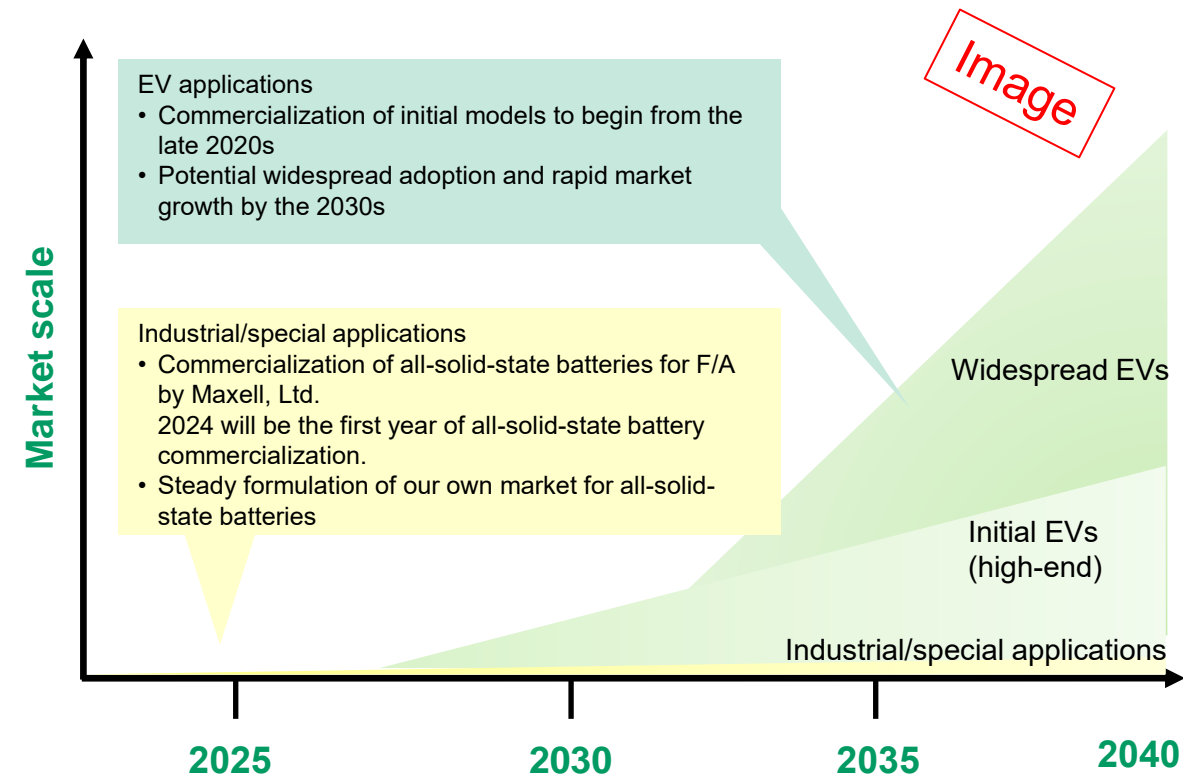
Photo provided by LIBTEC

#### A-SOLiD®, a solid electrolyte



- A powder sulfide solid electrolyte necessary for all-solid-state batteries
- Argyroditite-type structure with high ion conductivity and durability, and exhibits excellent properties for use in batteries

### Market Scale in the 2030s



Target markets

Value we proposition

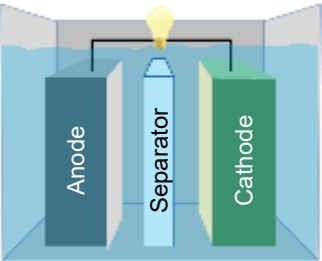
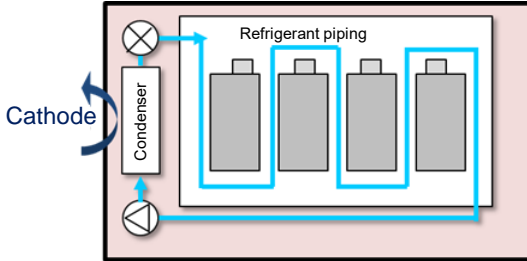
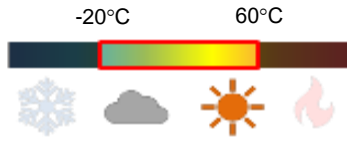
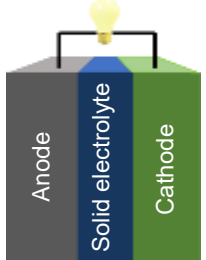
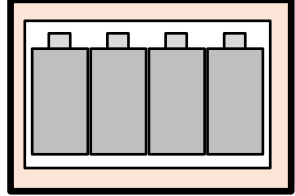
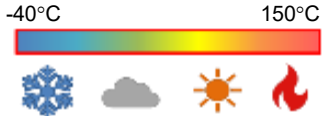




## Features and Expected Value of All-solid-state Batteries

Compared to conventional liquid LiBs, all-solid-state LiBs offer a “wide temperature range for use” and “high safety.” They are expected to provide value in terms of smaller sizes, quicker charging, and higher energy density.

### Comparison of LiB Features

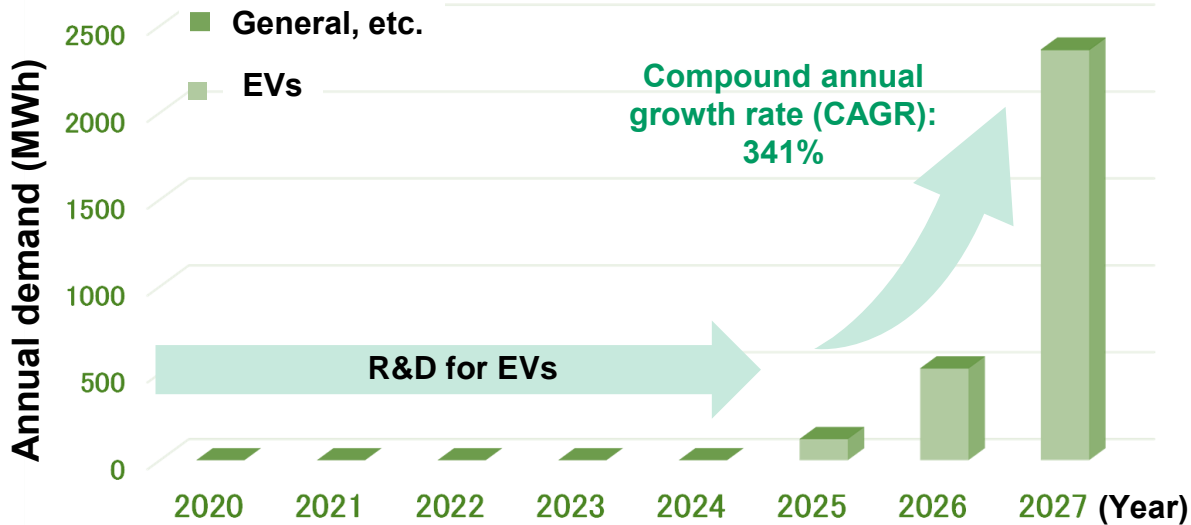
	Composition	Form	Working Temperature Range	Battery Design
Liquid type	 <ul style="list-style-type: none"> <li>More than 70% is organic matter           <ul style="list-style-type: none"> <li>Limited working temperature range</li> <li>Risks of leakage/combustion</li> </ul> </li> </ul>			<p>Cathodes: LMO, NCM, LFP</p> <p>Anodes: Graphite, LTO</p>
All-solid-state	 <ul style="list-style-type: none"> <li>No use of electrolyte solutions (Composed of only inorganic matter)           <ul style="list-style-type: none"> <li>Wider working temperature range</li> <li>Lower risks of leakage/combustion</li> <li>Rapid charging becomes possible</li> </ul> </li> </ul>	 <ul style="list-style-type: none"> <li>Smaller cooling space</li> <li>Simplified BMS</li> </ul>	 <p>Wider working temperature range and improved heat resistance</p>	<p>Potential of new materials</p> <p>Cathodes: High-voltage cathodes 5V-class LNMO, etc.</p> <p>Anodes: High-capacity anodes Li metal, Si-types, etc.</p>
Provision of value	<b>High level of safety</b>	<b>Smaller and more lightweight</b>	<b>Rapid charging becomes possible</b>	<b>High energy density</b>



## All-solid-state Battery Market Trends

We can expect the market to expand, as there are already practical applications that make the most of the features of all-solid-state batteries. Companies have been actively making efforts to achieve EV commercialization in the latter half of the 2020s.

Market forecast per application for all-solid-state batteries



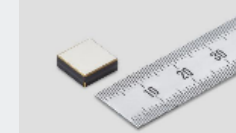
Data source: Solid-State Battery 2021 | Report | www.yole.fr

### General



#### maxell

Commercialization of high-capacity ceramic packaged all-solid-state batteries



[News release \(7/25/2022\)](#)

Development of cylindrical all-solid-state batteries for use in main power supplies



[News release \(10/26/2023\)](#)

### EVs



Striving to create an all-solid-state battery-powered vehicle in 2027 to 2028



[News release \(6/13/2023\)](#)



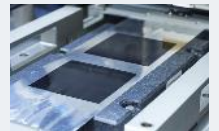
Announced 44 billion yen in investments in 2024



[Business briefing \(4/12/2022\)](#)



Announced prototype manufacturing facilities

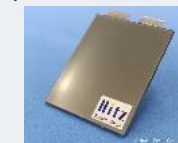


[News release \(4/8/2022\)](#)

### Space

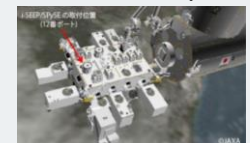


Adopted by a semiconductor equipment manufacturer



[News release \(2/27/2024\)](#)

Discharge/charge functions confirmed in space



[News release \(8/5/2022\)](#)



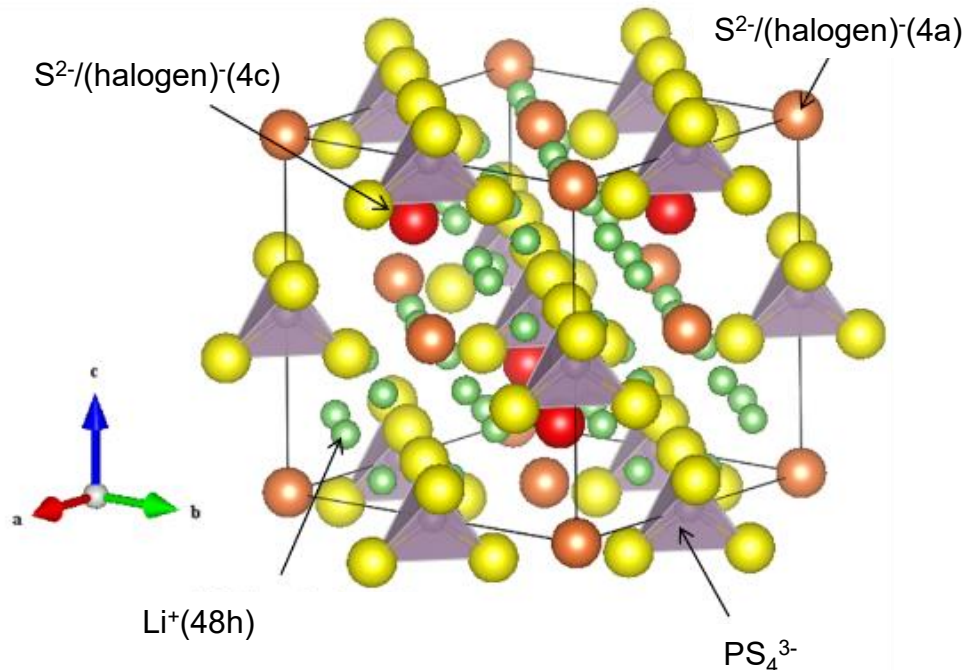
## A-SOLiD® Features

A-SOLiD® features **high ion conductivity** (2 to 10 mS/cm) within processes feasible for mass production. It has **both the characteristics of a powder and ion conductivity** and can be used widely as a battery material.

### Features of A-SOLiD® (Argyrodite-type Solid Electrolyte)

#### Crystalline Structure of an Argyrodite-type Sulfide Solid Electrolyte

#### Features



- **Achievement of high Li ion conductivity through optimized composition**  
→ Optimization of composition to incorporate the lattice space necessary for high diffusion of Li ions
- **Realization of both powder characteristics and ion conductivity**  
→ Realization of both particle size control and ion conductivity by employing our powder control technology
- **Crystalline material with excellent mass production properties**  
→ Management of crystallization parameters and quantification of control factors
- **Possession of many patents related to argyrodite**

Use of VESTA: K. Momma and F. Izumi, J. Appl. Crystallogr., 44, 1272–1276 (2011).



## A-SOLiD® Features

A-SOLiD® (sulfide solid electrolyte), which our company has developed, is a material that features high ion conductivity and particle size control compared to other sulfide solid electrolytes, and that has excellent mass production potential.

◎ Particularly excellent ○ Good △ Has issues

Comparison of Various Sulfide Solid Electrolytes

Name	Structure: Typical composition	Ion conductivity	Voltage stability	Moldability (hardness)	Atomization	Mass production feasibility	H <sub>2</sub> S generation
A-SOLiD®	Crystal Li <sub>7-x</sub> PS <sub>6-x</sub> Ha <sub>x</sub>	◎	○	○	◎	◎	△
Argyrodite	Crystal Li <sub>6</sub> PS <sub>5</sub> Cl	○	○	△	○	◎	△
LGPS	Crystal Li <sub>10</sub> GeP <sub>2</sub> S <sub>12</sub>	◎	△ (Ge, Si)	△	○	△	△
Glass ceramic	Glass ceramic LPS+Ha	○	○	◎	△	△ Mechanochemical	△

Created by Mitsui Mining & Smelting Co., Ltd. based on various data.



## Initiatives to Promote SE Projects

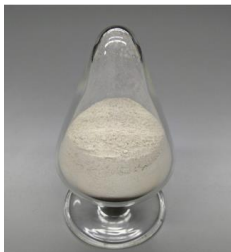
In November 2021, we started supply from test facilities for mass production. We decided to increase production capacities in February 2023 and again in January 2024.

A-SOLiD® will contribute to the realization and widespread adoption of all-solid-state batteries.

Development of a sulfide solid electrolyte

([11/24/2016 News release](#))

- Developed an argyrodite-type sulfide solid electrolyte with excellent mass production capabilities.



2016

Decision to introduce mass production testing facilities

([12/4/2019 News release](#))

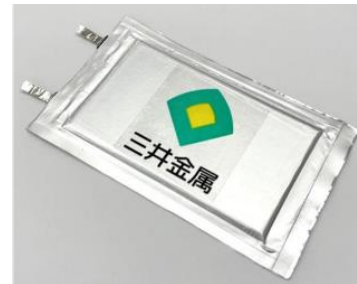
- Started verification towards commercialization of all-solid-state batteries with facilities that have an annual production capacity of several dozens of tons.

2019

Start of supply from A-SOLiD® mass production testing facilities

([11/11/2021 News release](#))

- Developed an argyrodite-type sulfide solid electrolyte with excellent mass production capabilities.



2021

Production capacity increased for mass production facilities

([2/7/2023 News release](#))

- Decided to increase the production capacity for argyrodite-type sulfide solid electrolyte.

2023

Decision to invest in expanding secondary production capabilities

([1/26/2024 News release](#))

- Decided to invest to triple the current production capacity.



A-SOLiD® mass-production testing facility building

2024

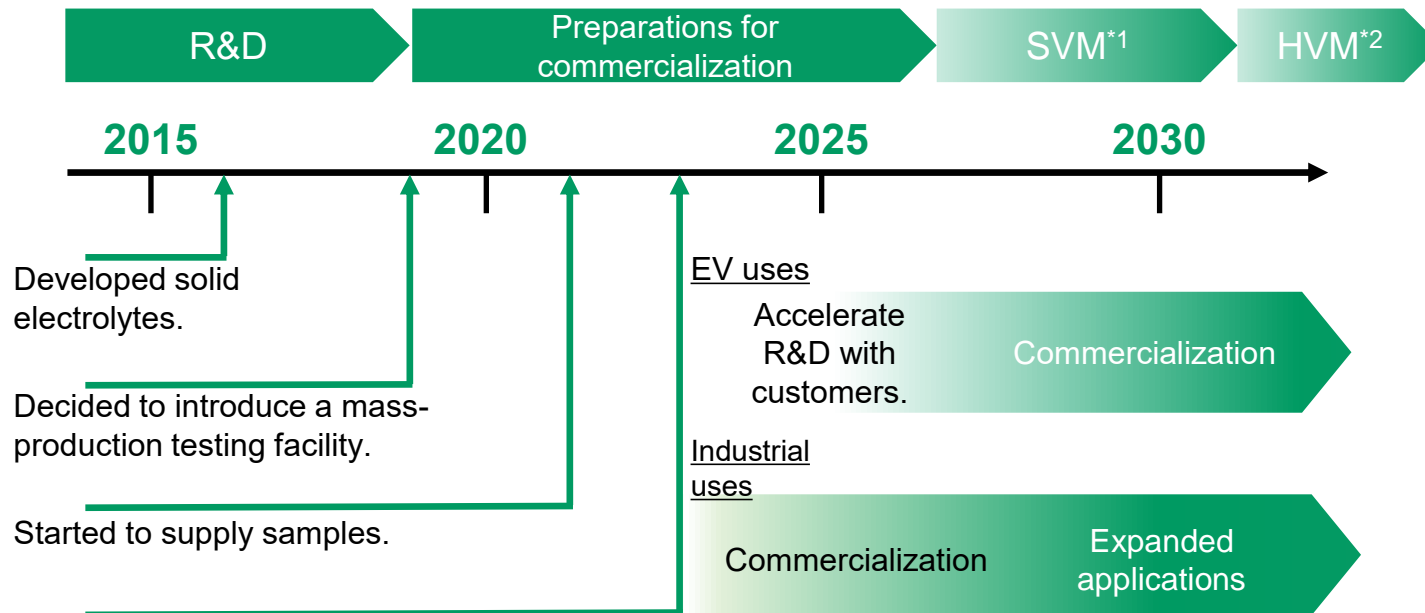




## Initiatives toward 2030

### Roadmap

\*1 Small Volume Manufacturing  
\*2 High Volume Manufacturing



Decided to triple production capacity in response to soaring demand for samples from companies in Japan and overseas. (January 26, 2024)



A-SOLID™ mass-production testing facility building  
(Ageo City, Saitama Prefecture)

### 2024

With the acceleration in development towards commercialization at companies, there has been a **rapid increase in the number of inquiries.**

➔ We are deliberating additional investments to increase production.

### Future Key Policies

#### EV uses

Environment

- Development is accelerating at companies to achieve commercialization in the late 2020s, and the number of inquiries has been increasing rapidly.

Measures

- Reinforce mass production testing facilities to address customer demand.
- Co-create an EV market by providing high-quality solid electrolytes.
- Develop processes for HVM and make efforts to lower costs.
- Assess market trends to invest at optimal timings.

#### Industrial uses

Environment

- Maxell's high-temperature range and long-life batteries started receiving orders from Nikon in FY2024, so commercialization of all-solid-state batteries starts this year.

Measures

- Ensure delivery of solid electrolytes of consistent quality.
- Expand the product lineup according to customer requirements.
- Collaborate with partners who develop materials that cater to customer/market needs to expand applications and markets.



## Project Overview

Year 2030  
vision

Achieve a de facto standard for next-generation semiconductor packaging device platforms

### Product Overview

Target markets

#### Specialty carrier for the next-generation semiconductor PKG

Contribute to the advancement of technologies for high-speed communication, high-speed processing, self-driving, medical procedures, etc.

Reduce power consumption and improve energy efficiency.

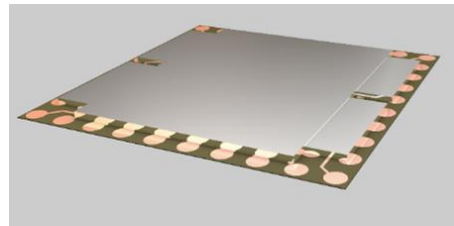
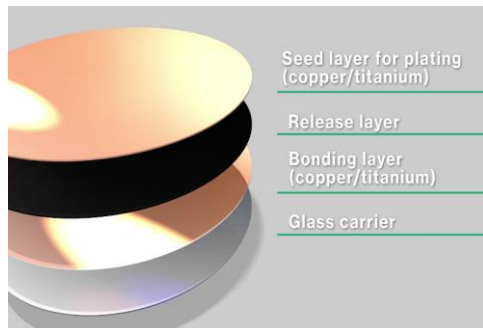


Image of a next-generation semiconductor package

Value we proposition

#### HRDP®

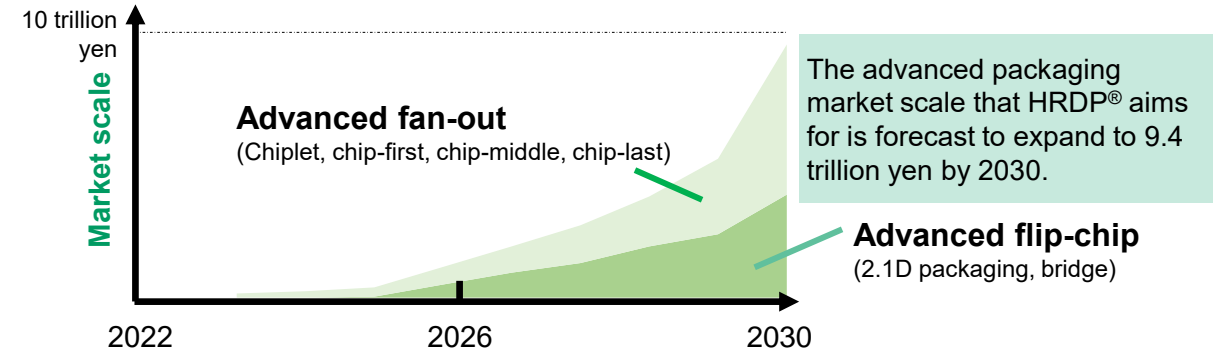


Functional layer thickness: 0.65 μm

- Specialty carrier for high production efficiency of next-generation semiconductor packaging
- Contribution to customers' process yield maximization in next-generation semiconductor package manufacturing

### Market Scale in the 2030s

The advanced packaging that HRDP® aims for is advanced fan-out and advanced flip-chip.



Created by Mitsui Mining & Smelting Co., Ltd. based on information from Advanced Packaging 2023, Yole.

### Status of Customer\* HRDP® Assessments and Production Application Plans

15 major semiconductor supply chain companies have entered the mass production assessment phase, and one of these companies is in the final stages before mass production.

Customer segment	2024	2025	2026	2027...
<b>Innovators 2 companies</b>	SVM <sup>*1</sup>		HVM <sup>*2</sup>	
<b>Early adopters 3 companies</b>	Development	SVM	HVM	
<b>Early majority 12 companies</b>	Development		SVM	HVM
<b>Late majority 9 companies</b>	Development			SVM HVM

\*1 Semiconductor packaging supply chain; IDM, fabless companies, packaging manufacturers, and board manufacturers

\*2 Small Volume Manufacturing

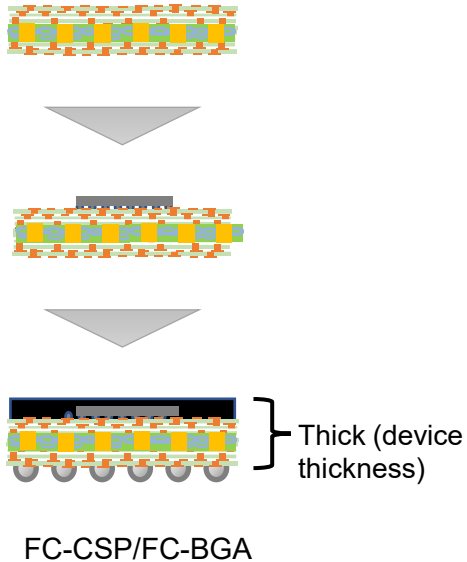
\*3 High Volume Manufacturing



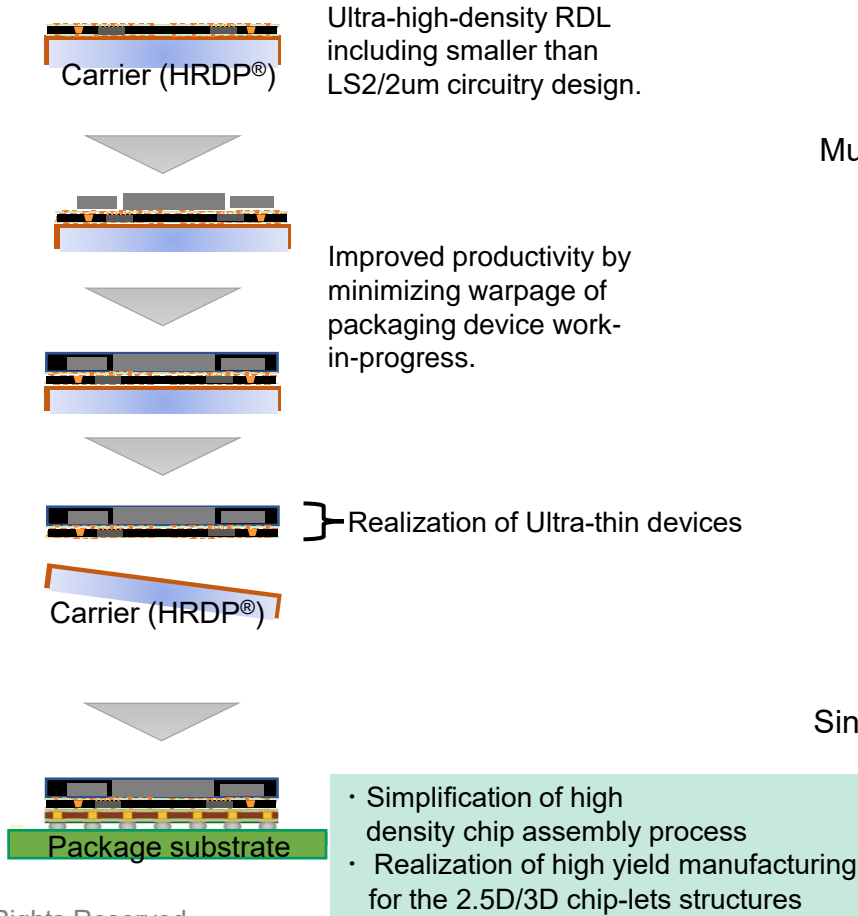
# HRDP® Targeting

## Merits of Carrier Application

### Conventional Structure

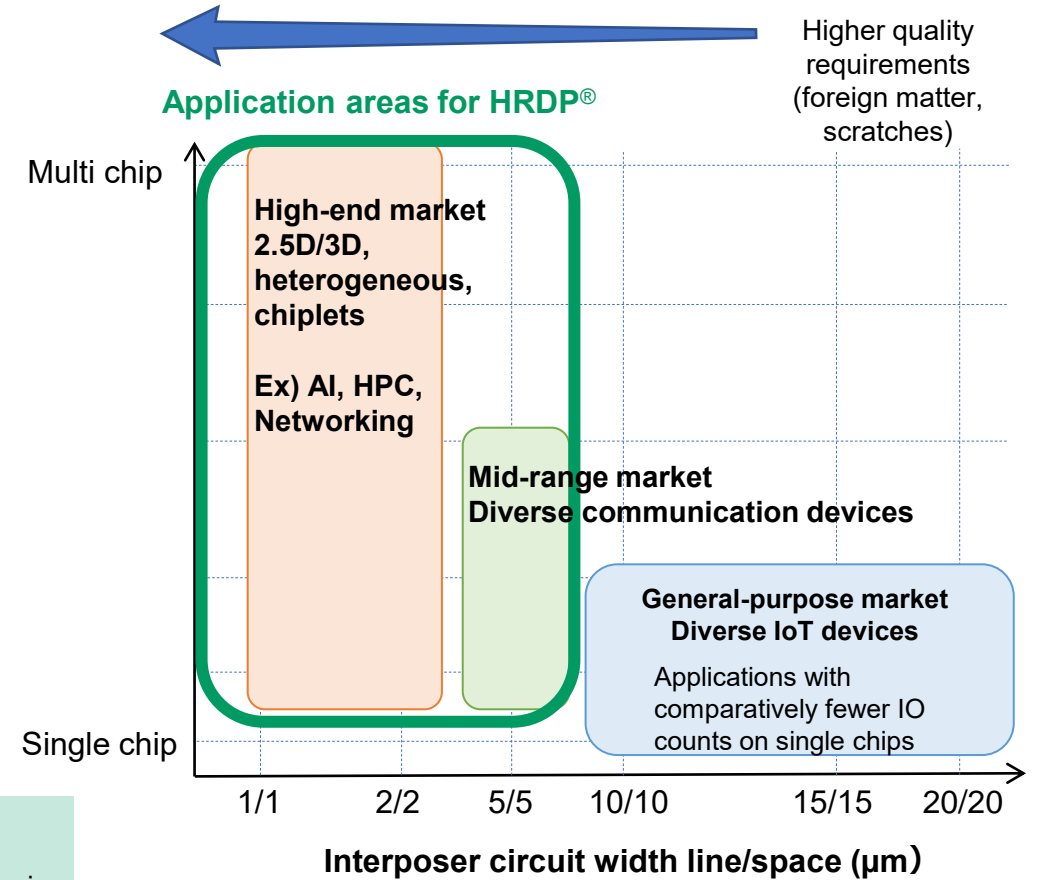


### Next-generation Package Structure



## Application Areas for HRDP®

Development of devices with specifications enabled by applying HRDP®

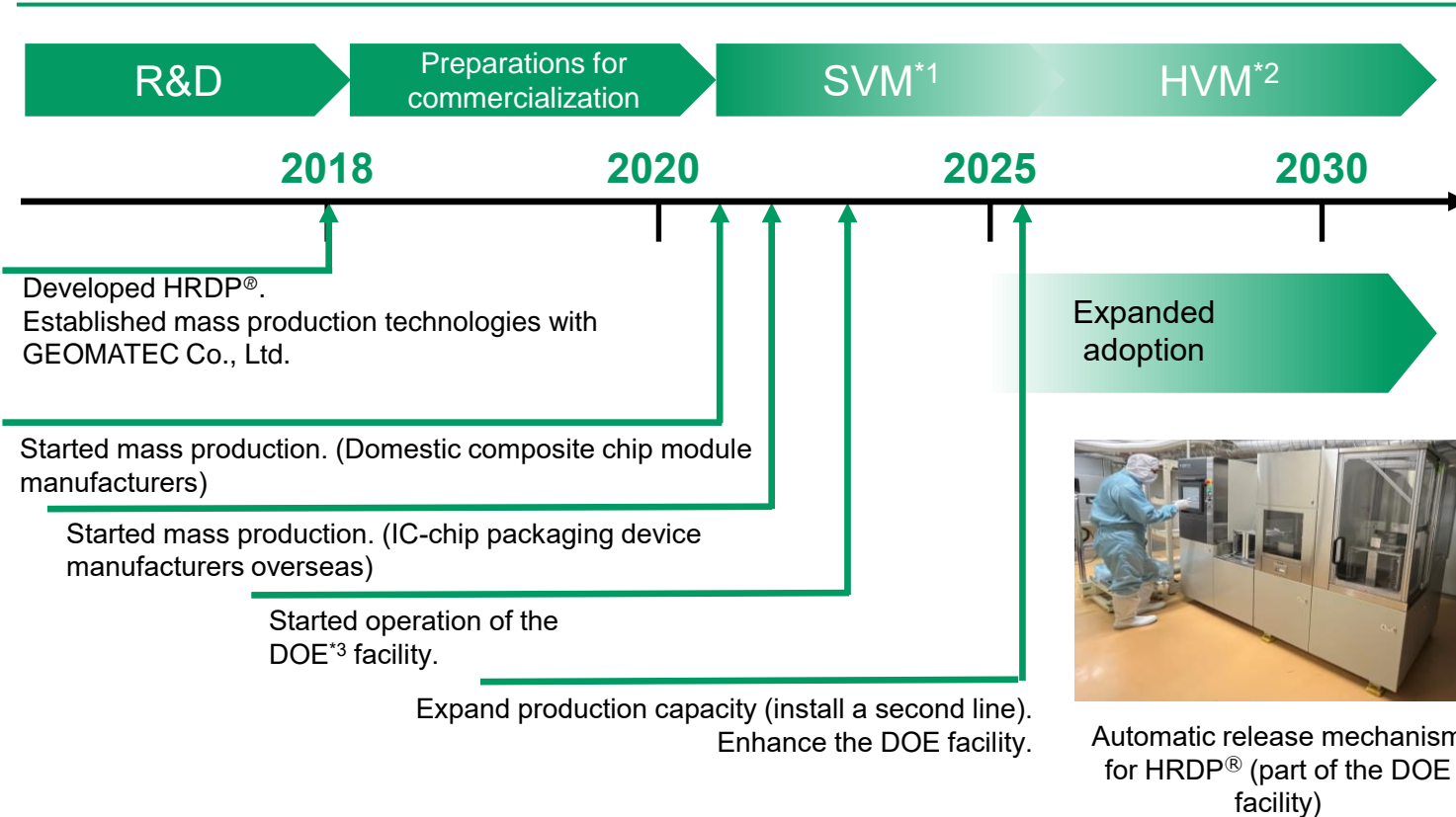




## Initiatives toward 2030

### Roadmap

\*1 Small Volume Manufacturing  
\*2 High Volume Manufacturing



Automatic release mechanism for HRDP® (part of the DOE facility)

\*3 DOE: Design of Experiments. This methodology is applied to build a development facility for identifying and resolving issues in advance by verifying customer designs.

### Future Key Policies

#### Environment

- Increase in the number of inquiries for next-generation semiconductor packaging geared toward 5G/6G, AI, and high-performance computing
- Increase in the number of development projects from mainstream customers due to production efficiency (panelization and cycle time reduction) with HRDP® application

#### Measures

- Reinforcement of marketing activities to end-manufacturers who are utilizing DOE facilities
- Expansion of the product lineup according to customer requirements
- Second line to start operation as planned in 2025

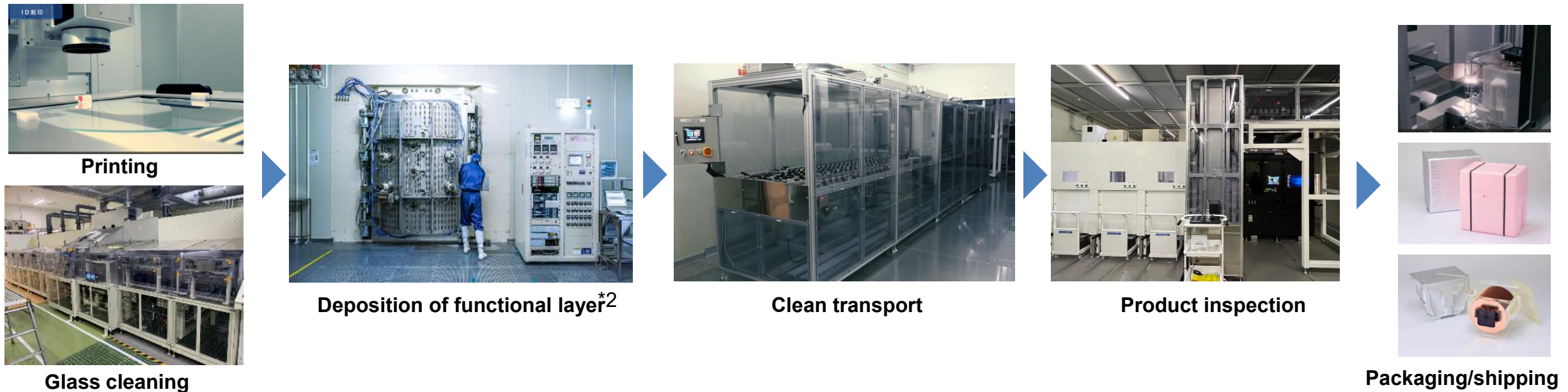


## Initiatives toward 2030

At present, the first line within the GEOMATEC Co., Ltd. Ako Factory has been conducting mass production, and the second line is planned to start operation in 2025.\*1

We will make capital investments informed by market expansion towards the year 2030.

### Manufacturing Process



HRDP® production capacity

2023	2024	2025 to 2027	2028 onward
40,000 m <sup>2</sup> /year	110,000 m <sup>2</sup> /year (Partial automation of the first line)	170,000 m <sup>2</sup> /year (Start of operation of the second line*1)	Securing of the required production capacity

\*1 May 15, 2023, news release

\*2 Excerpted from the GEOMATEC Co., Ltd. website.



## Project Overview

Year 2030  
vision

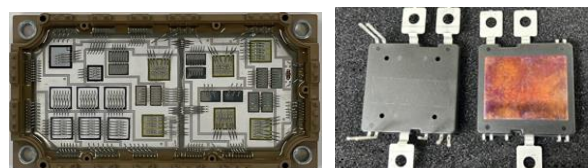
Reach the No. 1 position and performance as a copper bonding material manufacturer to contribute to improving the global environment through widespread adaptation of power electronics.

### Product Overview

Target markets

#### Next-generation power semiconductors

Promote the spread of power semiconductors as key devices for decarbonization and energy conservation.



- EVs/PHEVs
- Renewable energy (wind/solar power)
- Industrial equipment (base stations, etc.) and more

Value proposition

#### Cu sinter\*1 paste for power semiconductors



#### Characteristics

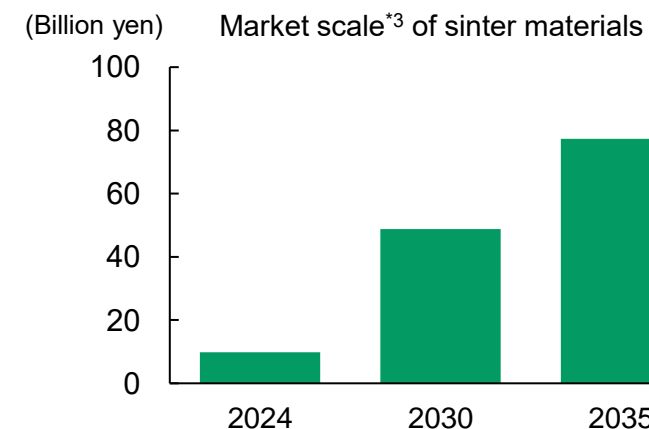
- Bonding material with high heat dissipation and high heat resistance, which are essential properties for next-generation power devices (SiC/GaN)
- A performance level equivalent to that of Ag sinter paste, which is taking the lead in the market

#### Competitive advantage

- Integrated in-house design/development/production from copper particles to paste to achieve a cost advantage over competitors (Cu/Ag sinter materials)

### Market Scale in the 2030s

- The sinter materials market is also expected to see sustainable growth due to the rapid popularization of EVs and wider implementation of SiC power modules.
- Adoption of sinter materials, including die-attach and substrate-attach\*2, will continue to grow to a market scale of 50 billion yen in 2030, and will expand thereafter as well.



\*1 Technology that creates metal bonds at a junction interface through heat and pressure of materials to be bonded and the paste

\*2 E.g., bonding between a semiconductor package and a heat sink

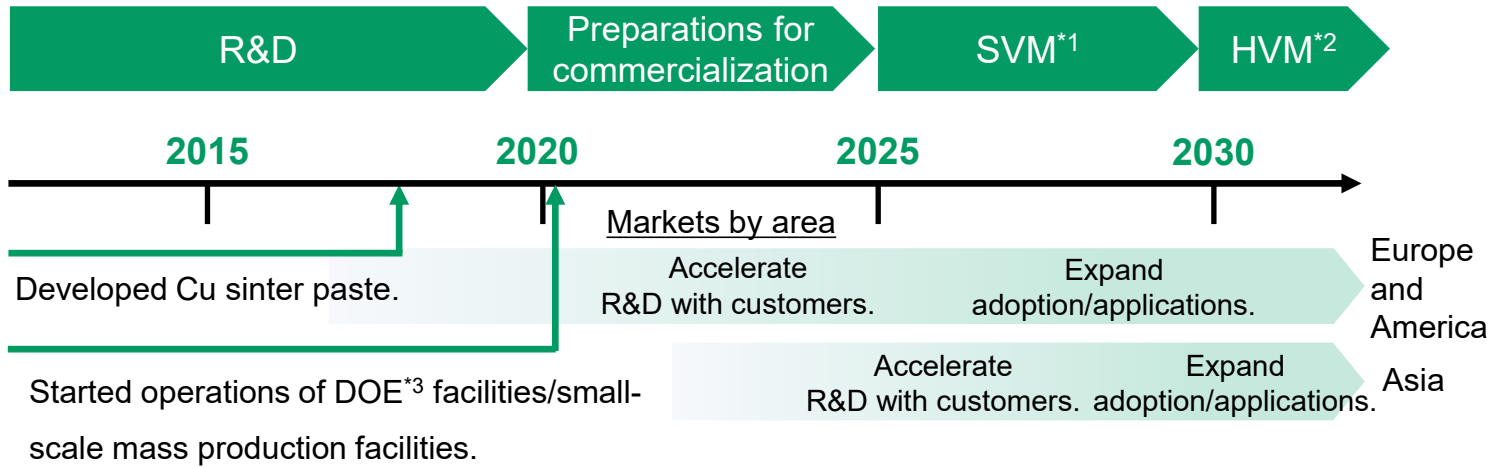
\*3 Created by Mitsui Mining & Smelting Co., Ltd. based on the "Current Status and Future Prospects of Next-generation Power Device & Power Electronics-related Equipment Market for 2024" by FUJI KEIZAI CO., LTD.



## Initiatives toward 2030

### Roadmap

\*1 Small Volume Manufacturing  
\*2 High Volume Manufacturing



— DOE functions —



Equipment for process testing and evaluation



Sintering equipment for mass production

### Future Key Policies

Environment

- Full-scale adoption of SiC is ongoing focused on EVs and PHEVs, and solder is being replaced with Ag sinter to improve performance.
- Meanwhile, customers have strong needs to reduce costs, and less expensive Cu paste is expected to reduce costs in the back-end process\*4 for widespread adoption of SiC power modules.

Measures

- Aim to replace Ag sinter by providing products according to application\*5 at competitive prices, by taking advantage of our strength in integrated internal development from copper particles to paste and in-house DOE functions.

\*3 DOE: Design of Experiments. This methodology is applied to build a development facility for identifying and resolving issues in advance by verifying customer designs.

\*4 Back-end process: Processes for bonding diced semiconductor chips and substrates, wiring, and resin encapsulation to finish products

\*5 Example applications: Clip attach (bonding between the top side of a semiconductor chip and a lead frame)  
Substrate attach (bonding between a semiconductor package and a heat sink)



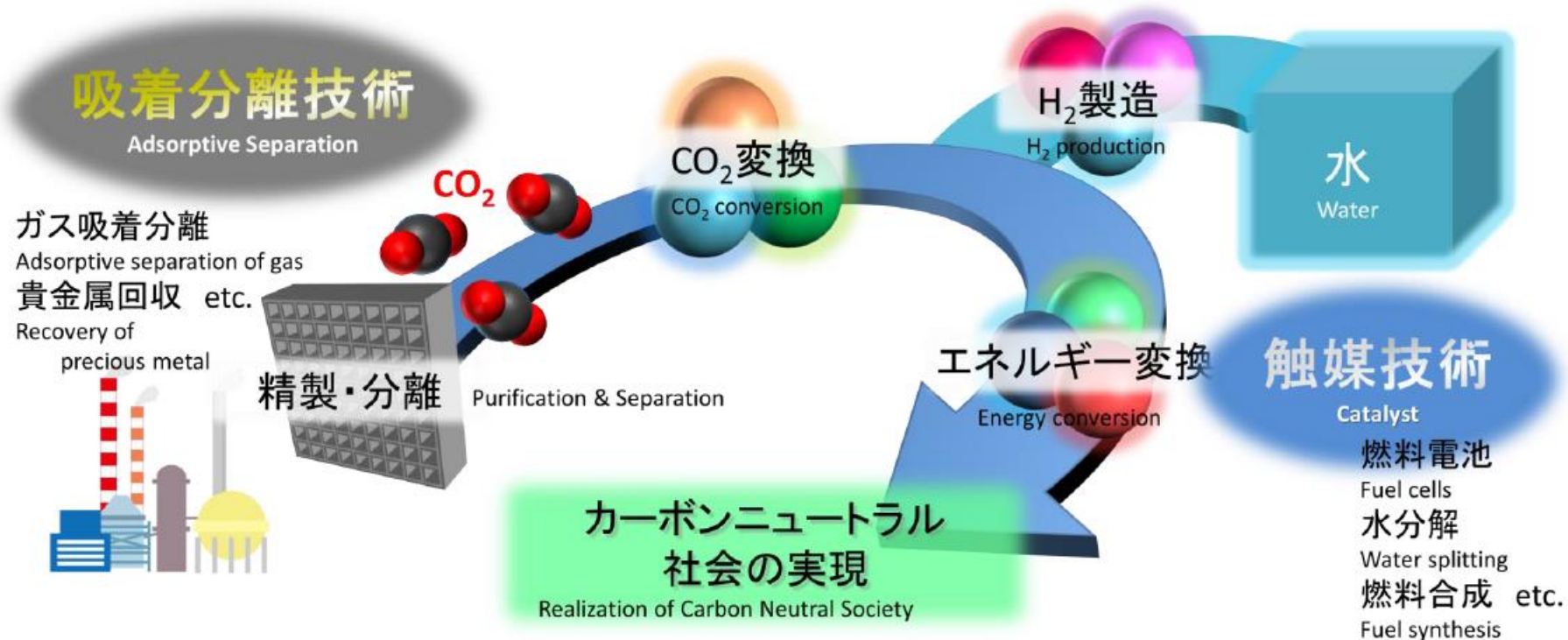
## Key Technologies for Decarbonization

We have set **adsorption separation** and **catalysts** as key technologies for creating new businesses related to decarbonization at our company.

We encourage external collaboration to refine technologies and promote initiatives focused on CO<sub>2</sub> capture and conversion as well as related fields.

### カーボンニュートラルの実現に貢献する触媒技術と吸着分離技術

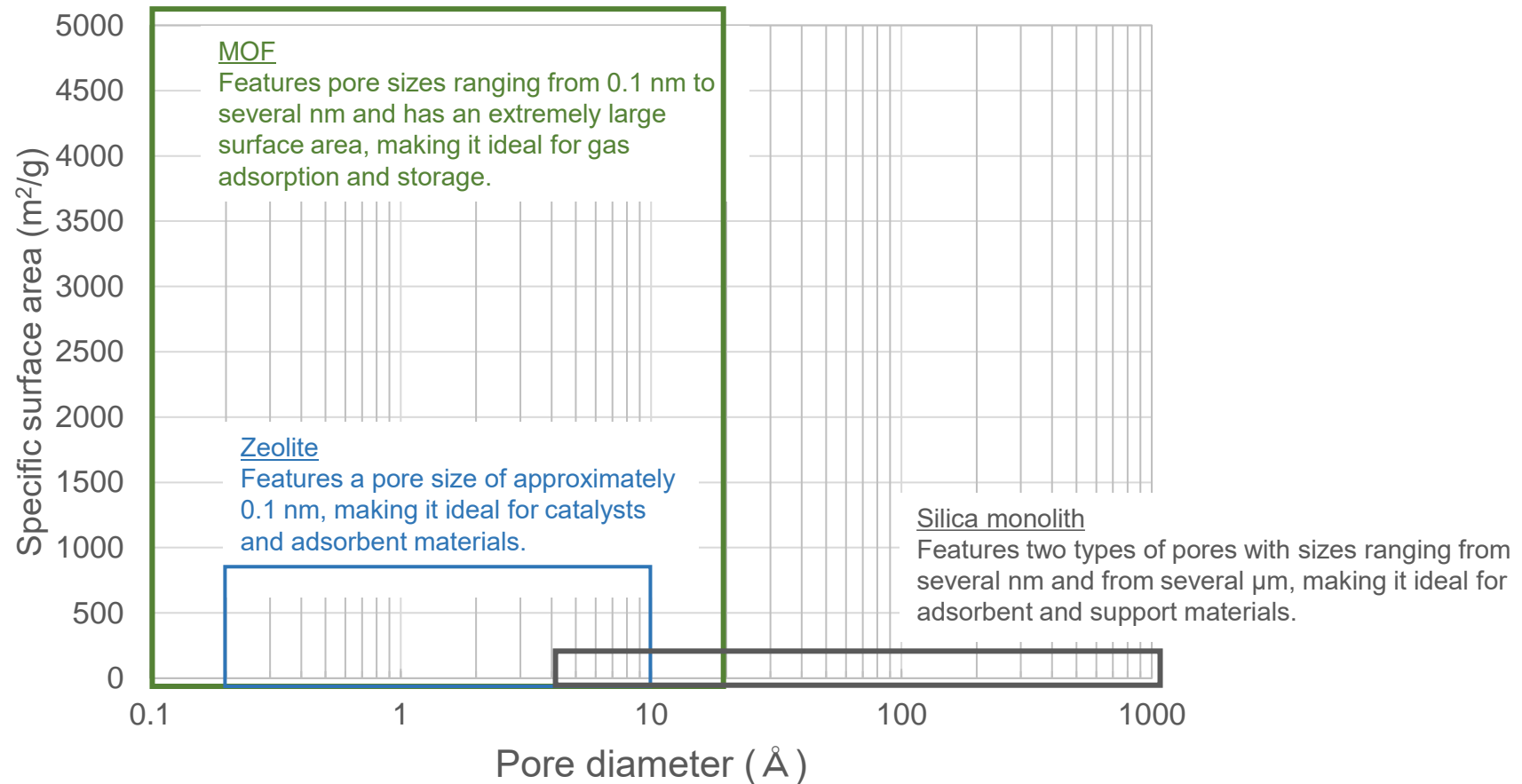
Catalyst and adsorptive separation technologies can contribute to the realization of carbon neutrality.





## Key Materials for Decarbonization

With distinctive materials (zeolite, silica, MOF/porous materials) and related technologies that can be applied as key elements in the era of decarbonization, we aim to create new value with adsorption/separation and catalytic functions.





## Examples of CO<sub>2</sub> Capture Technology Initiatives

Panels/actual  
exhibits

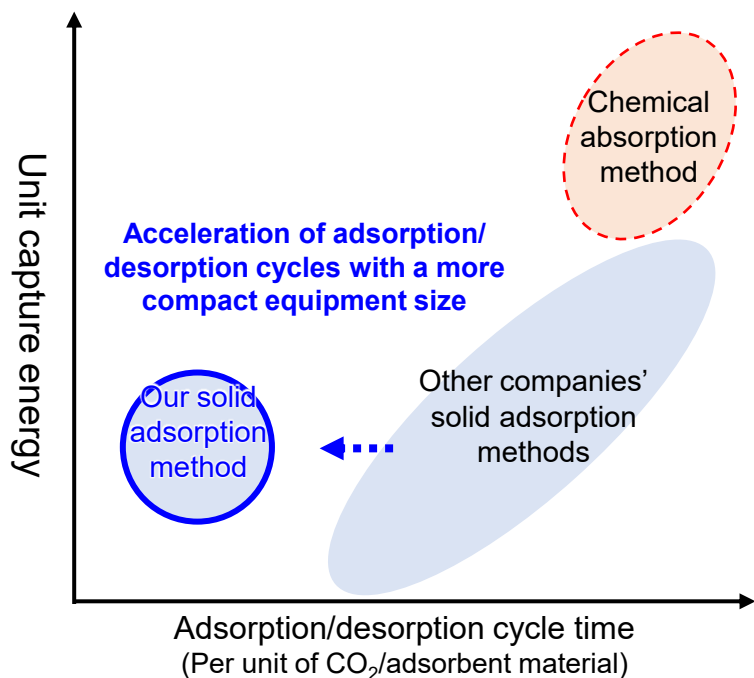
Under  
development

Collaboration  
between sectors

By utilizing newly developed CO<sub>2</sub> capture materials, we are making efforts to realize new businesses that widely contribute to the company as well as decarbonization.

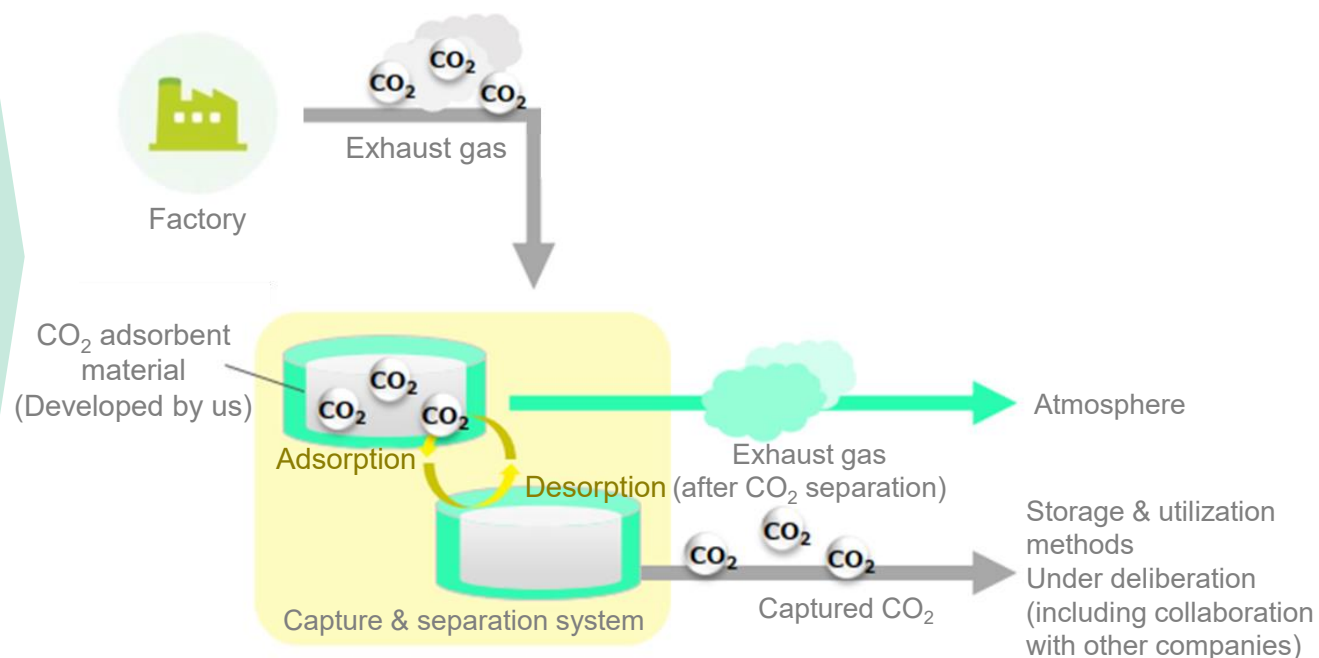
### Differential Hypothesis

Development of CO<sub>2</sub> capture materials with a fast cycle time and low capture energy by utilizing our material technologies



### CO<sub>2</sub> Capture System Proposal

Rapid extraction of issues within CO<sub>2</sub> capture materials and the system, along with acceleration of practical applications by using our factory for demonstrations







Under  
development

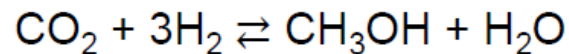
Open innovation with  
startups

## Examples of CO<sub>2</sub> Utilization Technology Initiatives

We are accelerating joint development with eSep to provide better value for membrane reactors, which combine separation membranes and catalysts.

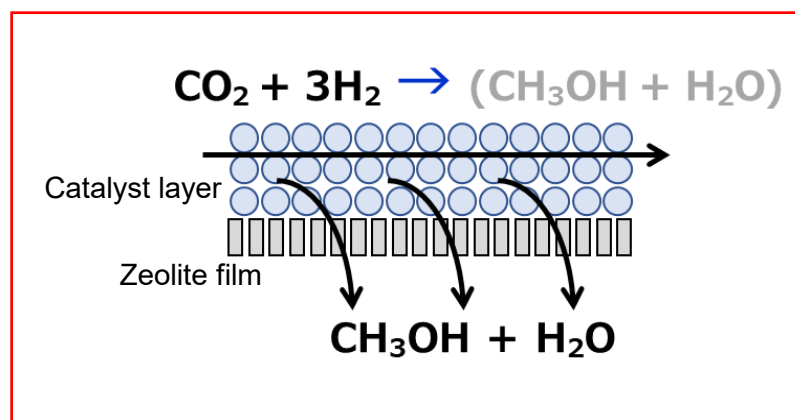
### Methanol Generation from CO<sub>2</sub> with a Membrane Reactor

#### CO<sub>2</sub>-methanol synthesis reaction



Theoretical yield of CH<sub>3</sub>OH = approx. 20% (250°C, 5MPa)

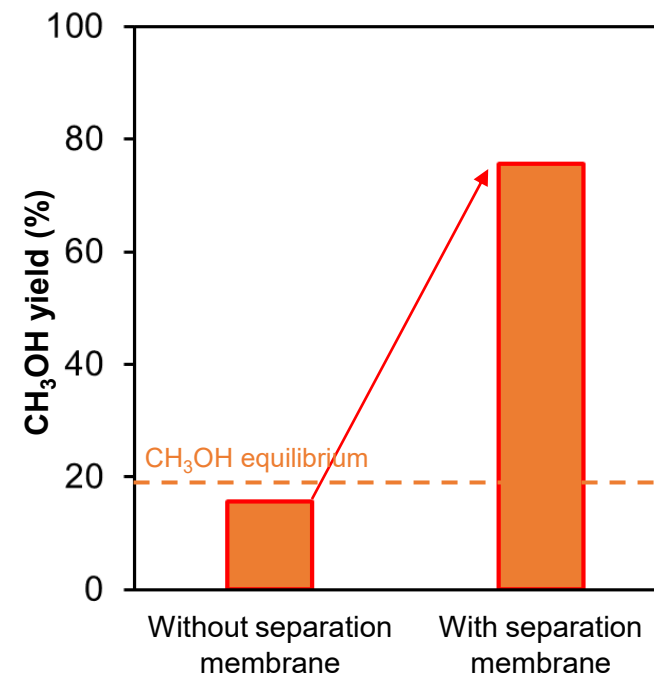
#### Membrane reactor mechanism



Selective separation of product materials promotes reactions.

### Laboratory Scale Test Results

We confirmed the possibility of exceeding the theoretical yield with membrane separation.\*

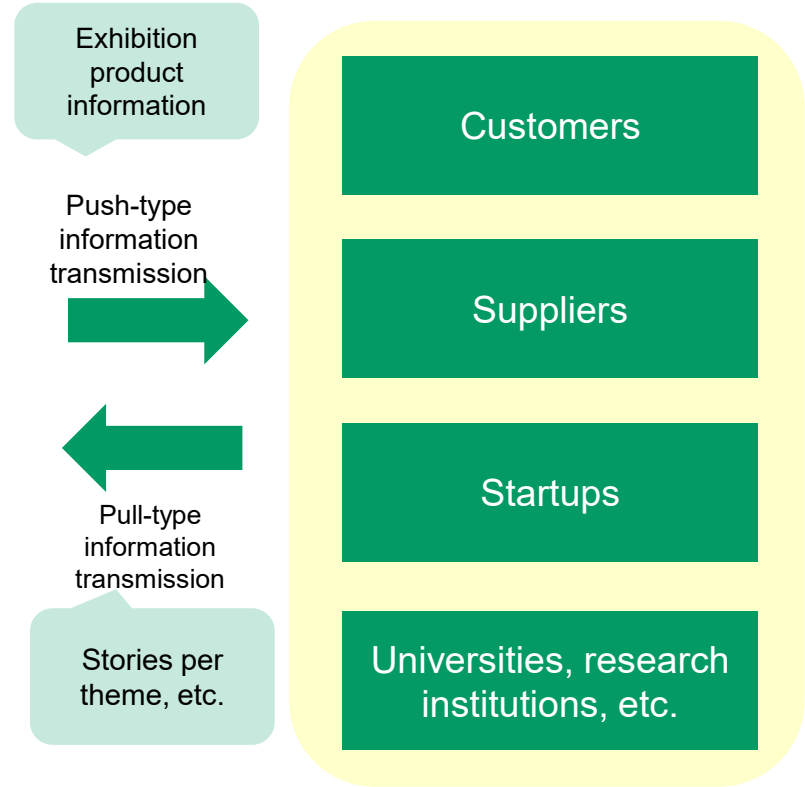


\* Already announced at the CerSJ 36th Fall Meeting of the Ceramic Society of Japan.



# Business Creation Sector's Owned Media "M Lab"

We relaunched the owned media "M Lab" in March 2023 for web marketing and open innovation (search for co-creation partners.)  
[www.mitsui-kinzoku.co.jp/mlab/](http://www.mitsui-kinzoku.co.jp/mlab/)



Solicit product inquiries, development project requests, inquiries for collaboration, etc.



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through a spirit of exploration  
and diverse technologies.**